

<b>Board Meeting Date:</b>	<b>August 28, 2017</b>																
<b>Solicitation No.:</b>	<b>RFQ 17-042LJ National IPA (formerly TCPN)Technology &amp; IWB Solutions Products Services</b>																
<b>Description:</b>	<p><b>Trend Micro Anti-Virus Software:</b></p> <p><b><u>Recommendation</u></b></p> <p>The Administration is seeking Board approval for the purchase of Trend Micro Anti-Virus software and authorization for the Superintendent to negotiate and execute the contract.</p> <p><b><u>Summary</u></b></p> <p>Procurement of Trend Micro will be through National IPA (formerly TCPN) Technology &amp; IWB Solutions Products Services with a contract expiration date of August 31, 2020. The cost to the District for Trend Micro Anti-Virus Software includes the following items:</p> <table border="1" data-bbox="500 940 1279 1249"> <thead> <tr> <th data-bbox="500 940 1003 982">Item</th> <th data-bbox="1003 940 1279 982">Cost</th> </tr> </thead> <tbody> <tr> <td data-bbox="500 982 1003 1024"></td> <td data-bbox="1003 982 1279 1024"></td> </tr> <tr> <td data-bbox="500 1024 1003 1066"><b>Year 1 Gold Support</b></td> <td data-bbox="1003 1024 1279 1066"><b>\$ 48,077</b></td> </tr> <tr> <td data-bbox="500 1066 1003 1108"><b>Quickstart Remote Install</b></td> <td data-bbox="1003 1066 1279 1108"><b>\$ 1,442</b></td> </tr> <tr> <td data-bbox="500 1108 1003 1150"><b>Staff Training</b></td> <td data-bbox="1003 1108 1279 1150"><b>\$ 2,616</b></td> </tr> <tr> <td data-bbox="500 1150 1003 1192"><b>Annual Maintenance</b></td> <td data-bbox="1003 1150 1279 1192"><b>\$ 106,950</b></td> </tr> <tr> <td data-bbox="500 1192 1003 1234"></td> <td data-bbox="1003 1192 1279 1234"></td> </tr> <tr> <td data-bbox="500 1234 1003 1249"><b>Total</b></td> <td data-bbox="1003 1234 1279 1249"><b>\$ 159,085</b></td> </tr> </tbody> </table> <p>The cost for subsequent years will be at an amount not to exceed \$160,000 with two, one-year renewals.</p> <p>Trend Micro Anti-Virus software will provide the District with a stronger level of virus and malware protection for its servers and client systems. The Administration is requesting 11,500 client seats to enable this higher level of protection primarily for District personnel systems as well as District servers.</p> <p><b><u>Background</u></b></p> <p>Trend Micro Corporation, founded in 1988, has become an industry leader in end-point security, cloud security, and server security. External security threats through virus, worms, ransomware, and the likes continue to pose an ever-increasing challenge in protecting District computing systems. The District currently uses a security suite</p>	Item	Cost			<b>Year 1 Gold Support</b>	<b>\$ 48,077</b>	<b>Quickstart Remote Install</b>	<b>\$ 1,442</b>	<b>Staff Training</b>	<b>\$ 2,616</b>	<b>Annual Maintenance</b>	<b>\$ 106,950</b>			<b>Total</b>	<b>\$ 159,085</b>
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	<p>provided by Microsoft that comes standard with the current Windows 7 operation system. However, based on technical assessment, research and tests, the Microsoft-provided security suite currently lacks sufficient protection for the District Windows 7 environment that is essential to District operations.</p> <p>Through collaboration with the Microsoft Corporation, the Information Technology Division is seeking better client virus protection by acquiring and installing this product.</p> <p>The funds for this purchase are included in the budget for 2017-18.</p>
<b>Requested By:</b>	<b>Long Pham, Chief Information Officer</b>
<b>Vendor(s):</b>	<b>CDW Government LLC</b>
<b>Budget Sources:</b>	<b>General Fund</b>
<b>Amount:</b>	<b>\$160,000</b>
<b>Other Supporting Information</b>	
<b>Number of vendors contacted by Purchasing:</b>	<b>2</b>
<b>Number of vendors contacted by FBISD Notification System:</b>	<b>3163</b>
<b>Number of vendors downloaded the solicitation:</b>	<b>147</b>
<b>Number of responses received:</b>	<b>3</b>
<b>Number of “no bid” responses received:</b>	<b>2</b>
<b>Length of commitment:</b>	<b>1 year contract with two renewal options</b>
<b>Last solicitation date:</b>	<b>N/A</b>
<b>Supporting documents:</b>	<b>Tabulation Summary</b>
<b>Disclosure under Board Policy CH, CV, or DBD (Local):</b>	<b>None</b>

**Tabulation Summary**  
**RFQuote 17-042LJ**  
**Trend Micro Anti-Virus Software**  
**August 28, 2017**

Trend Micro Smart Protection For Endpoints				CDW Government National IPA (formerly TCPN) Technology & IWB Solutions Products Services	
Item #	Description	Part#	Qty	Unit Price	Extended Price
1	Trend Micro Smart Protection For Endpoints (Yearly)	CTNN0083	11,500	\$9.30	\$106,950.00
2	Trend Micro Premium Support Services		1	\$48,076.88	\$48,076.88
3	Architectural Design Recommendation		1	\$0.00	\$0.00
4	Professional Services Implementation Services		1	\$1,442.31	\$1,442.31
5	Professional Services Engineer Training		4	\$654.07	\$2,616.28
				TOTAL	\$159,085.47

\* Line 3 is \$0.00, per vendor the item is included.

**Tabulation Summary**

(Did Not Meet Qualifications)

**Trend Micro Smart Protection For Endpoints**

				Peacock Systems		Complete Integrated Solutions, LLC	
				NOT ON A COOP		NOT ON A COOP	
Item #	Description	Part#	Qty	Unit Price	Extended Price	Unit Price	Extended Price
1	Trend Micro Smart Protection For Endpoints (Yearly)	CTNN0083	11,500	\$28.77	\$330,855.00	\$10.75	\$123,625.00
2	Trend Micro Premium Support Services		1	\$140,509.00	\$140,509.00	\$49,000.00	\$49,000.00
3	Architectural Design Recommendation		1	\$1,388.00	\$1,388.00	\$3,000.00	\$3,000.00
4	Professional Services Implementation Services		1	\$2,790.00	\$2,790.00	\$6,000.00	\$6,000.00
5	Professional Services Engineer Training		4	\$1,696.00	\$6,784.00	\$595.00	\$2,380.00
				<b>TOTAL</b>	\$482,326.00	<b>TOTAL</b>	\$184,005.00