

Board Meeting Date:	July 17, 2017
Solicitation No.:	RFP 17-059KB
Description:	<p>Aquatics Apparel, Equipment, and Related Items (Catalog):</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval for the procurement of aquatics apparel, equipment, and related items, and authorization for the Superintendent to negotiate and execute the contract.</p> <p><u>Summary</u></p> <p>By not using one exclusive vendor on the RFP, but combining their ability to provide equipment and supplies, our student athletes will receive the necessary items to train and compete in the UIL sports of Swimming and Diving. Fort Bend ISD has provided these items since the inception of the program at Dulles HS and has continued with the opening of the Don Cook Natatorium and the addition of the FBISD Aquatic Practice Facility. This request is in line with the other athletic programs at all of our High Schools and/or Middle Schools as to providing practice uniforms, training equipment, competition apparel, and weather related gear.</p> <p>The vendors listed on RFP17-05KB have a proven record of providing quality products at affordable pricing. They have further demonstrated the willingness to cooperate with the District in long-range planning and procurement. Furthermore, their service record is consistently well above minimum expectations.</p> <p>We have not exceeded \$50,000 on this commodity in the past. However, to be prudent, and because we could go higher than \$50,000 in future years, we are bringing this item forward. The 2016-17 year-to-date expenditures are \$35,190. Expenditures for 2017-18 will not exceed \$60,000 and are included in the budget. Future expenditures through the contract renewal period will not exceed \$60,000.</p>
Requested By:	<p>Joe Rodriguez, Chief of Schools Steve Bassett, Chief Finance Officer</p>
Vendor:	<p>Barcelona Sporting Goods BSN Sports GTM Sportswear Knockout Sportswear Pasadena Sporting Goods Swim Shops of the Southwest Texas Swim Shop</p>

Budget Sources:	General Funds, Activity Funds
Amount:	\$60,000
Other Supporting Information	
Number of vendors contacted by Purchasing:	5
Number of vendors contacted by FBISD Notification System:	722
Number of vendors downloaded the solicitation:	142
Number of responses received:	8
Number of "no bid" responses received:	2
Length of commitment:	Annual contract with four (4) renewal options
Last solicitation date:	August 27, 2012
Supporting documents:	Tabulation and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Vendor	Purchase Price (10 pts. Max)	Reputation of Vendor's Goods and Services (5 pts. Max)	Quality of Vendors Goods and Services (15 pts. Max)	Extent to which the Goods and Services Meet the Needs of the District (35 pts. Max)	Vendors Past Relationship with the District (5 pts. Max)	Long Term Cost to the District (10 pts. Max)	Vendor's Principal Place of Business is in the State of Texas or Employs 500 People in State of Texas (5 pts. Max)	Ability to Service District with Staff and Insurance (5 pts. Max)	Standard Form of Agreement (10 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Barcelona Sporting Goods	5.00	5.00	15.00	35.00	5.00	10.00	5.00	5.00	10.00	95.00	1
BSN Sports	5.00	5.00	15.00	35.00	5.00	10.00	5.00	5.00	10.00	95.00	1
Texas Swim Shop	5.00	5.00	15.00	35.00	5.00	10.00	5.00	5.00	10.00	95.00	1
Swim Shops of the Southwest	5.00	5.00	15.00	35.00	5.00	10.00	5.00	5.00	10.00	95.00	1
Pasadena Sporting Goods	10.00	5.00	10.00	34.00	5.00	9.33	5.00	5.00	10.00	93.33	2
Knockout Sportswear	5.00	5.00	12.00	30.00	1.00	6.67	5.00	5.00	10.00	79.67	3
GTM Sportswear	5.00	1.00	10.00	30.00	5.00	7.33	1.00	5.00	10.00	74.33	4
Graphics Store	5.00	3.00	3.00	3.00	1.00	3.00	5.00	5.00	10.00	38.00	5

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Evaluation criteria: Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	Purchase price Offer a fair, reasonable price for items to be procured by Fort Bend ISD.	10 points
2	Reputation of the vendor and of the vendor's goods or services Proposer should have a solid reputation with other ISD's, Government or Collegiate entities that shows a high level of customer service and a high level of quality of good or services. References will be contacted via e-mail.	5 points
3	Quality of the vendor's goods or services Vendor's products should be new and be of the highest quality with an option to substitute.	15 points
4	Extent to which the goods or services meet the District's needs or specifications	35 points
5	Vendor's past relationship with the District	5 points
6	The long-term cost to the district to acquire the vendor's goods or services	10 points
7	Vendor's principal place of business is in the state of Texas or employs 500 people in the state of Texas	5 points
8	Ability to service our accounts with proper staff and insurance requirements Each vendor should identify their process for returns, exchanges, and provide more information about local or account representative.	5 points
9	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By signing the Agreement, you assent to the Terms and Conditions of Fort Bend ISD. (10 pts.)	10 points
10	The impact on the ability of the District to comply with laws and rules related to historically underutilized businesses.	0 points
	TOTAL	100 points