

Board Meeting Date:	August 28, 2017			
Solicitation No.:	RFP 17-069KB			
Description:	<p>Intercom, PA, Sound Systems & Digital Clock Repairs, Related Items and Services:</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval of Agreement for Services Contracts with 3D Communication Corporation, CLS Technology, Inc., and Wilson Fire Equipment & Service Co., Inc. for the procurement of intercom, public address (PA), sound systems, digital clock repairs, related items and services in an amount not to exceed \$400,000 over a five-year period, and authorization for the Superintendent to execute and negotiate the contracts and subsequent renewals.</p> <p><u>Summary</u></p> <p>FBISD provides support for intercom, PA and sound, clocks and related electronic, non-IT systems throughout the District. To support the volume of work, the Facilities Department has historically solicited quotations for contracted services and support for this body of work.</p> <p>The approved services contracts would be for a one-year period with the option of four annual renewals to the awarded contractors listed below. Board approval will allow for continued support services for maintenance repairs and replacement of the existing non-warranted electronic systems infrastructure District-wide. A significant percentage of the District's systems are over 15 years old. In the near future, the aging of the electronic systems infrastructure will demand a greater need for the services. A complete failure of a system requiring replacement would cost approximately \$150,000.</p> <p>The Administration is seeking Board approval of this procurement to cover the services needed to maintain and repair these systems more adequately.</p> <table border="1" data-bbox="467 1633 1409 1751"> <tr> <td data-bbox="467 1633 1409 1671">3D Communication Corporation</td> </tr> <tr> <td data-bbox="467 1671 1409 1709">CLS Technology, Inc.</td> </tr> <tr> <td data-bbox="467 1709 1409 1751">Wilson Fire Equipment & Service Co., Inc.</td> </tr> </table> <p><u>Background</u></p> <p>The 2016-17 expenditures for services were \$50,758. The cost for these services over the next five years will not exceed \$400,000. This amount is included in the Department's yearly</p>	3D Communication Corporation	CLS Technology, Inc.	Wilson Fire Equipment & Service Co., Inc.
3D Communication Corporation				
CLS Technology, Inc.				
Wilson Fire Equipment & Service Co., Inc.				

	<p>operating budget.</p> <p>On June 7, 2017, the FBISD Purchasing Department publicly solicited proposals from contractors to provide time and material costs for delivery of services to maintain and or replace PA, audio and non-IT electronics systems throughout the District. The four-week public solicitation resulted in 10 vendors submitting proposals on the specified work. 3D Communication Corporation, CLS Technology, Inc., and Wilson Fire Equipment & Service Co., Inc. provided the best value for the District.</p>
Requested By:	Oscar Perez, Chief Operations Officer
Vendors:	3D Communication Corporation CLS Technology, Inc. Wilson Fire Equipment & Service Co., Inc.
Budget Sources:	General Fund
Amount:	Not to exceed \$400,000 over a five year period
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	1
Number of vendors contacted by FBISD Notification System:	2005
Number of vendors downloaded the solicitation:	107
Number of responses received:	9
Number of "no bid" responses received:	0
Length of commitment:	Annual contract with four (4) renewal options
Last solicitation date:	N/A
Supporting documents:	Tabulation and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Vendor	Purchase Price (25 pts. Max)	Reputation of Vendor and Vendor's Goods and Services (5 pts. Max)	Quality of Vendors Goods and Services (15 pts. Max)	Extent to which the Goods and Services Meet the Needs of the District (20 pts. Max)	Vendors Past Relationship with the District (5 pts. Max)	Long Term Cost to the District (10 pts. Max)	Vendor's principal place of business is in the state of Texas or employs 500 people in state of Texas (5 pts. Max)	Ability to Service District with Staff and Insurance (5 pts. Max)	Standard Form of Agreement (10 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
3D Communication Corporation	20	5	14	18.5	5	9.5	5	5	10	92	1
Wilson Fire Equipment & Service Co., Inc.	25	1	11.75	15.5	1	7.75	5	5	10	82	2
CLS Technology, Inc.	20	4	10.5	14.25	5	7.25	5	5	10	81	3
Cue Blue, LLC	15	4	10.5	12	1	6.25	5	5	10	68.75	4
Webster Technologies, Inc.	20	4	7.25	9.75	1	5.5	5	5	10	67.5	5
Philstyn AV	15	1	9.25	12	1	5.5	5	5	10	63.75	6
AV Pro, Inc.	15	1	3.75	3.75	5	3.75	5	5	10	52.25	7
CCS Presentation Systems	15	1	4	4	1	4	5	5	10	49	8
McCormick's Enterprises	15	1	4	4	5	4	1	5	10	49	8

RFP 17-069KB Intercom, PA, Sound System & Digital Clock Repairs, Related Items and Services

	Evaluation Criteria	Point System
1	Purchase price Offer a fair reasonable price for items to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.	25 points
2	Reputation of the Vendor and of the Vendor's goods or services Vendor should have a solid reputation with other ISD's, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (References will be contacted via e-mail with a deadline. If no response is received by the deadline, there will be points deducted in this section.)	5 points
3	Quality of the Vendor's goods or services Vendor's products should be new and be of the highest quality with an option to substitute for a company branded item of equivalent quality.	15 points
4	Extent to which the goods or services meet the district's needs	20 points
5	Vendor's past relationship with the district	5 points
6	Long-term cost to the district to acquire the Vendor's goods or services Warranty, setup fee; maintenance or other fees	10 points
7	Vendor's Principal place of business is in the state of Texas	5 points
8	Insurance requirements: A copy of the Certificate of Liability Insurance should be in your proposal.	5 points
9	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By Signing the Agreement , you assent to the Terms and Conditions of Fort Bend ISD (10 pts.)	10 points
	TOTAL	100 points