

<b>Board Meeting Date:</b>	<b>January 22, 2018</b>
<b>Solicitation No.:</b>	<b>RFP 18-012MH</b>
<b>References:</b>	<b>Board Goal: Scalable Systems</b>
<b>Description:</b>	<p><b>Batteries for Automotive, Buses and Other Equipment</b></p> <p><u><b>Recommendation</b></u></p> <p>The Administration is seeking Board approval for the procurement of batteries for automobiles, buses and other equipment from Thomas Bus Gulf, O'Reilly Auto, and Arnold Oil Company, and for the authorization for the Superintendent to negotiate and execute the contracts and subsequent renewals.</p> <p><u><b>Summary</b></u></p> <p>The FBISD Transportation Department averages about 300 battery replacements per year on school buses. The older buses (pre-2005) require two batteries per bus, and the newer buses require three batteries per bus. The transportation fleet has 513 buses with over 1,450 batteries installed.</p> <p>Proper maintenance helps to maximize the life of the batteries on school buses. Important points to consider are:</p> <ul style="list-style-type: none"> <li>• Securing batteries in a box with the bar during installation keeps the batteries from moving around which may cause premature damage</li> <li>• Good post trip inspections can help to prolong the life of batteries by ensuring all of the switches are off before exiting the bus (this is the main contributing factor to battery fatigue)</li> <li>• Good alternators can prolong battery life</li> <li>• Some brands of batteries are better quality than others</li> <li>• Manufacturer warranties stand behind these products to ensure the batteries are free from defects and are replaced if failure occurs (unless the failure is due to misuse, modification, accident, collision or improper installation)</li> <li>• Batteries with higher cranking amps have proven to last longer.</li> </ul> <p>The FBISD Facilities Department averages about 300 battery replacements per year on 276 white fleet vehicles, 56 generators, and 66 pieces of lawn equipment. Each white fleet vehicle and each piece of lawn equipment has one (1) battery and each generator has two (2) batteries.</p>

	<p><b><u>Background</u></b></p> <p>The 2016-17 expenditures for batteries were \$28,609. The 2017-18 year to date expenditures are \$23,639. The contract terms will be for a maximum of five years, and the combined expenditures for batteries for the white fleet, lawn equipment, generators and school bus fleet for 2017-18 through 2022-23 will not exceed \$250,000. Expected spending amounts will be included in the yearly departmental budget.</p>
<b>Requested By:</b>	Oscar Perez, Chief Operations Officer Steven Bassett, Chief Financial Officer
<b>Vendor(s):</b>	Arnold Oil Company, O'Reilly Auto and Thomas Bus Gulf
<b>Budget Sources:</b>	General Fund
<b>Amount:</b>	Not to exceed \$250,000
<b>Other Supporting Information</b>	
<b>Number of vendors contacted by Purchasing:</b>	4
<b>Number of vendors contacted by FBISD Notification System:</b>	1788
<b>Number of vendors downloaded the solicitation:</b>	93
<b>Number of responses received:</b>	3
<b>Number of "no bid" responses received:</b>	0
<b>Length of commitment:</b>	Maximum of five years
<b>Last solicitation date:</b>	June 11, 2012
<b>Supporting documents:</b>	Evaluation Criteria and Rubric
<b>Disclosure under Board Policy CH, CV, or DBD (Local):</b>	None

Evaluation Summary  
 RFP 18-012MH  
 Batteries for Automotive, Buses and Other Equipment  
 Board Date: January 22, 2018

Vendor	Purchase Price (35 pts. max)	Reputation of the Vendor and of the Vendor's Goods or Services (10 pts. max)	Quality of the Vendor's Goods or Services (10 pts. Max)	Extent to Which the Goods or Services Meet the District's needs (15 pts. Max)	Vendor's Past Relationship with the District (5 pts. Max)	Long-term Cost to the District to Acquire the Vendor's Goods or Services (15 pts. Max)	Vendor's Principal Place of Business is in the State of Texas, or Employs 500 People in this State. (0 pts. Max)	Insurance Requirements (5 pts. Max)	Extent to Which the Vendor Agrees to our Standard Form of Agreement (5 pts. Max)	The Impact on the Ability of the District to Comply with Laws and Rules Relating to Historically Underutilized Businesses (HUB) (0 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Thomas Bus Gulf	32.12	7.00	9.67	13.83	5.00	15.00	N/A	5.00	5.00	N/A	92.62	1
O'Reilly Auto	35.00	7.00	9.00	10.50	5.00	9.50	N/A	5.00	0.00	N/A	81.00	2
Arnold Oil Company	32.80	5.00	8.50	11.33	0.00	12.33	N/A	5.00	5.00	N/A	79.96	3

## RFP 18-012MH Batteries for Automotive, Buses and Other Equipment

**Evaluation criteria:**

Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	<b>Evaluation Criteria</b>	<b>Point System</b>
1	<b>Purchase Price</b> Offer a fair reasonable price for items to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.	35 points
2	<b>Reputation of the Vendor and of the Vendor's Goods or Services</b> Vendor should have a solid reputation with other ISD's, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (Contact with references will be via e-mail with a deadline. If no response is received by the deadline, there will be points deducted in this section.)	10 points
3	<b>Quality of the Vendor's Goods or Services</b> Vendor's products should be new and be of the highest quality with an option to substitute for a company branded item of equivalent quality.	10 points
4	<b>Extent to Which the Goods or Services Meet the District's Needs</b> Timely installations	15 points
5	<b>Vendor's Past Relationship With the District</b>	5 points
6	<b>Long-term Cost to the District to Acquire the Vendor's Goods or Services</b> Warranty, setup fee; maintenance or other fees	15 points
7	<b>Vendor's Principal Place of Business is in the State of Texas, or Employs 500 People in this State.</b>	0 points
8	<b>Insurance Requirements:</b> A copy of the Certificate of Liability Insurance should be in your proposal.	5 points
9	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By <b>Signing the Agreement</b> , you assent to the Terms and Conditions of Fort Bend ISD.	5 points
10	The impact on the ability of the district to comply with laws and rules relating to Historically Underutilized Businesses (HUB).	N/A
	<b>TOTAL</b>	<b>100 points</b>



# Fort Bend Independent School District

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## Fort Bend Independent School District

### Regular Business Meeting

Monday, January 22, 2018 6:00 PM

Administration Building at 16431 Lexington Blvd., Sugar Land, Texas

1. Call to order at 6:00 PM with announcement by the chair as to the presence of a quorum, that the meeting has been duly called and that notice of the meeting has been posted for the time and manner required by law
2. Pledge of Allegiance
3. Silent Invocation
4. Recognitions

[01.22.18 School Board Recognition.doc](#)

5. Audience Items
6. Information

A. Board Goal 1: Fort Bend ISD will provide an equitable learning environment that provides all students access to the FBISD curriculum

1. District Texas Academic Performance Report (TAPR)

[CAO TAPR Public Hearing Agenda 12.11.17.pdf](#)

- a. Receive public comment regarding TAPR

B. Board Governance

1. Emergency Declaration Purchase Update

[COO Disaster Update 01 22 18.pdf](#)

C. Continuous Improvement

1. Facilities Steering Committee Membership Update







[CSSP Facilities Steering Committee Membership Agenda 12 07 17.pdf](#)

7. Convene in closed session under Texas Open Meetings Act, Texas Government Code, Chapter 551 under the following sections: 551.071 - For the purpose of a private consultation with the Board's attorney on any or all subjects or matters authorized by law; section 551.072 - consider purchase, exchange, lease, or value of real property; section 551.074 - personnel matters, section 551.076 - security matters, section 551.082 - student discipline matter or complaint; or section 551.0821 - personally identifiable information about public school student

A. 551.071 - For the purpose of a private consultation with the Board's attorney on any or all subjects or matters authorized by law

8. Reconvene in open session
  9. Consider Action on Closed Session Items
  10. Board Members' Reports
    - A. Activity Report
    - B. Special Reports
  11. Consent Agenda
 

*All items under the Consent Agenda are acted upon by one motion. Upon a Board Member's request, any item on the Consent Agenda shall be moved to the Action portion of the regular agenda.*

    - A. Board Governance
      1. Consider approval of minutes from previous meetings
        -  [Supt Minutes.pdf](#)
        - a. December 11, 2017 Called Meeting and Agenda Review
        - b. December 18, 2017 Regular Board Meeting
      2. Consider approval of revisions to local Board Policy
        -  [CSSP Agenda Policy CAA CDC CB and CH Local 12 12 17.pdf](#)
        - a. CAA (Local): Financial Ethics
          -  [CAALLOCAL.pdf](#)
        - b. CB (Local): State and Federal Revenue
          -  [CBLLOCAL.pdf](#)
        - c. CDC (Local): Grants from Private Sources
          -  [CDC LOCALU107.pdf](#)
        - d. CH (Local) Purchasing and Acquisition
          -  [CH\(LOCAL\) nov 2017 - 1-8-18 update.pdf](#)
    3. Consider approval of the Order of Election to be conducted May 5, 2018
      -  [Agenda Item Order of Election Jan 8 2018 BOT mtg .pdf](#)
  - B. Board Goal 1: Fort Bend ISD will provide an equitable learning environment that provides all students access to the FBISD curriculum
    1. Consider approval of the revised Performance Objective 7, under Goal 1, included in the 2017-18 District Improvement Plan (DIP)
      -  [CAO DIP CIP Performance Objectives Agenda 12-19-17.pdf](#)
    2. Consider approval of the 2018-19 District calendar and related Staff Development waiver
      -  [CSSP 2018-19 District Calendar 12.12.17 .pdf](#)
    3. Consider approval of the Texas Education Agency Modified Schedule State Assessment Testing Days for the 2017-18 school year
      -  [COS Testing and Assessment Waiver Agenda Item 12 07 17.pdf](#)
- C. Board Goal 2: FBISD will implement systems designed to promote student ownership and responsibility for their own learning, behavior, and progress through the FBISD curriculum
  1. Consider approval of agreements between Fort Bend ISD and universities or school counselor preparation programs for the purpose of

placing school counselor practicum/internship students in Fort Bend ISD schools

[CAO Counselor Practicum 2018-2021 Agenda 11.29.17.pdf](#)

D. Board Goal 3: Fort Bend ISD will provide an inclusive, collaborative, and fluid learning environment with opportunities for both risk-taking and success

1. Consider approval of administrators who will serve as T-TESS appraisers for the 2017-18 school year

[CHR TTESS Agenda 12-18-17.pdf](#)

E. Board Goal 4: Fort Bend ISD will develop students' social-emotional, academic, literacy, language, and life skills in a safe and secure Collaborative Community at every school

1. Consider approval to designate the H-E-B Excellence in Education Board of the Year award winnings of \$30,000 for exceptional Governance Board Development and Student Leadership Program Expansion, including Leadership Conferences for elementary, middle, and high school students, and Leadership Studio

[CCO 2018 H-E-B Excellence in Education Award 01 08 18.pdf](#)

2. Consider approval of donations exceeding \$10,000

[CFO Donations Exceeding 10K 1-8-18.pdf](#)

F. Scalable Systems

1. Consider approval of items regarding the 2014 Bond Program

- a. Construction of 2014 Bond Program Bid Package #28 – Multi-Campus Renovations

[COO BP28 E Contractors DCMS BJES OES JSES 01 08 2018 .pdf](#)

- b. Amendments to the approved Project Budget regarding Administration Building construction project

[COO BP21 Intra Project Budget Transfer 01 08 2018.pdf](#)

- c. Amendments to the approved Project Budget for the renovations at Barrington ES, Armstrong ES, Austin Parkway ES, Colony Meadows ES and Glover ES and a transfer of \$282,765 from Program Contingency to A/E Design Fees

[COO BP16 Budget Amendment 01 08 2018.pdf](#)

- d. Transfer of funds from identified savings into the 2014 Bond Program Contingency

[COO Bond 2014 Budget Amendment 01 08 2018.pdf](#)

2. Consider approval of an order authorizing the issuance of FBISD Unlimited Tax School Building Bonds in accordance with specified parameters

[CFO CTE Bond Order Agenda 01-08-18.pdf](#)

[CFO CTE Bond Order DM-5572819 Doc 01-08-18.pdf](#)

3. Consider approval of an order authorizing the issuance of Fort Bend Independent School District Unlimited Tax Refunding Bonds, in one or more series

[CFO CP Bond Order Agenda 01-08-18.pdf](#)

[CFO CP Bond Order Doc 01-08-18.pdf](#)

4. Consider approval of a Budget Amendment in the Debt Service Fund (599) to reflect the impact of Series 2017C/D, Commercial Paper Refunding and Series 2017E, 2008/2009 Refunding

[CFO Budget Amendment Agenda REV2 01-08-18.pdf](#)

5. Consider approval of purchases exceeding \$50,000
  - a. Batteries for Automotive, Buses and Other Equipment  
[CFO Purch.pdf](#)
  - b. Batteries for Automotive, Buses and Other Equipment  
[CFO Batteries\\_18-012MH\\_Agenda\\_01-08-18\\_.pdf](#)
  - c. HVAC Equipment, Supplies, Services, Controls, and Related Items  
[CFO Facilities M&O Contracts HVAC\\_Agenda\\_01-08-18.pdf](#)
  - d. Building Maintenance, Repair & Operations Supplies & Equipment  
[CFO Facilities M&O Contracts Locks Gates\\_Related Items\\_Agenda\\_01-08-18.pdf](#)
  - e. Electrical Contractor Services  
[CFO Facilities M&O Contracts Electrical\\_Agenda\\_01-08-18.pdf](#)
  - f. Lighting Products  
[CFO Facilities M&O Contracts Lighting\\_Agenda\\_01-08-18.pdf](#)
12. Action
13. Review Future Board Meeting Agenda Items  
[CSSP January Future Agenda Items\\_01\\_09\\_18.pdf](#)
14. Adjournment

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