

<b>BOT Meeting:</b>	<b>August 13, 2018</b>
<b>Solicitation No.:</b>	<b>RFP 18-071KB</b>
<b>References:</b>	<b>District Goal 1</b>
<b>Description:</b>	<p><b>Performing and Visual Arts Organizations and Related Services:</b></p> <p><u><b>Recommendation</b></u></p> <p><b>The Administration is seeking Board approval to continue performing and visual arts services in an amount not to exceed \$1,000,000 over a five-year period, and authorization for the Superintendent to negotiate and execute the contracts through August 2023.</b></p> <p><u><b>Summary</b></u></p> <p><b>The District utilizes the services of numerous professional performing arts organizations in Fort Bend County and the greater Houston area to provide Arts-related educational services to students and staff at campuses throughout the District, as well as providing quality Arts experiences during field trips. This proposal requested a description of services and costs from various performing arts organizations in the area. Services included in this proposal include, but are not limited to:</b></p> <ol style="list-style-type: none"> <li><b>1. Providing a program of regularly scheduled concerts, performances, theatrical productions, or exhibits in the greater Houston area, which serve to educate students in one or more of the four Fine Arts disciplines of Art, Dance, Music, and Theatre. Examples of such performances would include symphony concerts, opera performances, field trips to art museums, and musical theatre shows.</b></li> <li><b>2. Develop partnerships with FBISD core-curricular (ELA, Math, Science, and Social Studies) instructional programs to create arts-integrated educational experiences. Examples of such services would include Arts integration residencies where a professional teaching artist utilizes theatre exercises to teach core academic learning objectives.</b></li> <li><b>3. Provide Arts-related instruction, coaching, residencies, and evaluation to students enrolled in Fine Arts courses at District campuses before, during, and after school hours. An example of such services would include a professional musician teaching a master class to students enrolled in a band or orchestra course.</b></li> <li><b>4. Manage an Arts-related after-school instructional program at various campuses. An example of such a service would include managing an El Sistema-type after-school string program at an elementary school.</b></li> </ol>

	<p>5. Provide advice and suggestions for improvement to Fine Arts teachers and administrators regarding Fine Arts programs as requested. An example of such a service would include providing Arts-related professional learning sessions to District teachers during summer professional development.</p> <p><b><u>Background</u></b></p> <p>The 2016-17 expenditures for services provided by professional performing arts organizations were \$69,386. The 2017-18 year-to-date expenditures are \$37,513. The expenditures for this proposal will not exceed \$200,000 annually. Funding is included in the budgets of the departments and campuses, as well as through grants provided to campuses and departments by the Fort Bend Education Foundation.</p>
<b>Requested By:</b>	Steven Bassett, Chief Financial Officer Joe Rodriguez, Chief of Schools
<b>Vendor:</b>	Alley Theatre BlazinBrook Management, LLC FotoFest International Houston Ballet Foundation Houston Grand Opera Houston Metropolitan Dance Center Houston Symphony Houston Youth Symphony Kinetic Vibe, LLC Shamelessly Saved Productions Troupe d' Jour Warmhearted Academy dba Fortissimo Yamaha Music School Writers in the Schools Young Audiences, Inc. of Houston
<b>Budget Sources:</b>	General Fund, Activity Funds, Special Revenue Funds
<b>Amount:</b>	Not to exceed \$1,000,000 through 2023
<b>Other Supporting Information</b>	
<b>Sole Source:</b>	No
<b>Number of vendors contacted by Purchasing:</b>	15
<b>Number of vendors contacted by FBISD Notification System:</b>	557
<b>Number of vendors downloaded the solicitation:</b>	288
<b>Number of responses received:</b>	18
<b>Number of "no bid" responses received:</b>	4
<b>Length of commitment:</b>	Through August 2023
<b>Last solicitation date:</b>	December 12, 2016
<b>Supporting documents:</b>	Evaluation Summary and Rubric
<b>Disclosure under Board Policy CH, CV, or DBD (Local):</b>	None

Evaluation Summary  
RFP 18-071KB  
Performing and Visual Arts Organizations and Related Services  
August 13, 2018

Vendor	Purchase Price (15 pts. Max)	Reputation of Vendor's Goods and Services (5 pts. Max)	Quality of Vendors Goods and Services (20 pts. Max)	Extent to Which the Goods and Services Meet the Needs of the District (30 pts. Max)	Vendors Past Relationship with the District (5 pts. Max)	Long-Term Cost to the District (5 pts. Max)	Vendor's Principal Place of Business is in the State of Texas or Employs 500 People in State of Texas (5 pts. Max)	Ability to Service District With Staff and Insurance (5 pts. Max)	Standard Form of Agreement (10 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Houston Symphony	13.00	3.00	19.75	29.25	5.00	4.50	5.00	5.00	10.00	94.50	1
Alley Theatre	10.00	1.00	18.75	27.50	5.00	5.00	5.00	5.00	10.00	87.25	2
Troupe d' Jour	10.00	1.00	20.00	30.00	1.00	5.00	5.00	5.00	10.00	87.00	3
Houston Ballet Foundation	15.00	0.00	17.50	25.00	1.00	4.25	5.00	5.00	10.00	82.75	4
Houston Youth Symphony	10.00	0.00	17.50	27.50	1.00	4.25	5.00	5.00	10.00	80.25	5
Houston Grand Opera	13.00	1.00	16.75	24.25	1.00	3.75	5.00	5.00	10.00	79.75	6
Writers in the Schools	10.00	1.00	16.25	21.25	5.00	3.75	5.00	5.00	10.00	77.25	7
FotoFest International	10.00	3.00	14.75	20.00	5.00	3.75	5.00	5.00	10.00	76.50	8
Houston Metropolitan Dance Center	10.00	1.00	12.50	15.25	1.00	3.25	5.00	5.00	10.00	63.00	9
Warmhearted Academy dba Fortissimo Yamaha Music School	10.00	1.00	14.00	11.25	1.00	3.00	5.00	5.00	10.00	60.25	10
Kinetic VibeZ, LLC	10.00	1.00	10.00	11.25	1.00	2.50	5.00	5.00	10.00	55.75	11
BlazinBrook Management, LLC	10.00	3.00	8.75	6.50	5.00	2.00	5.00	5.00	10.00	55.25	12
Shamelessly Saved Productions	10.00	5.00	4.50	8.00	5.00	1.75	5.00	5.00	10.00	54.25	13
Young Audiences, Inc. of Houston	10.00	4.00	4.25	5.50	5.00	1.75	5.00	5.00	10.00	50.50	14
Palco Specialties, Inc.	10	4	1	1	5	1	5	5	10	42	15
Texas Art Supply	10	3	1.25	1	5	1	5	5	10	41.25	16
Performing Arts Supply Company	10	3	1	1	5	1	5	5	10	41	17
BMI Supply	10	0	1	1.25	5	1	1	5	10	34.25	18

**RFP 18-071KB**  
**Performing and Visual Arts Organizations and Related Services**

**Evaluation criteria:** Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	<b>Evaluation Criteria</b>	<b>Point System</b>
1	<b>Purchase Price</b> Offer a fair reasonable price for items to be procured by Fort Bend ISD.	15 points
2	<b>Reputation of the Vendor and of the Vendor's Goods or Services</b> Proposer should have a solid reputation with other ISD's, Government or Collegiate entities that shows a high level of customer service and a high level of quality of good or services. References will be contacted via e-mail	5 points
3	<b>Quality of the Vendor's Goods or Services</b> Vendor's products should be new and be of the highest quality with an option to substitute.	20 points
4	<b>Extent to Which the Goods or Services Meet the District's Needs or Specifications</b>	30 points
5	<b>Vendor's Past Relationship with the District</b>	5 points
6	<b>The Long-Term Cost to the District to Acquire the Vendor's Goods or Services</b>	5 points
7	<b>Vendor's Principal Place of Business is in the State of Texas or Employs 500 People in the State of Texas</b>	5 points
8	<b>Ability to Service our Accounts With Proper Staff and Insurance Requirements</b> Each vendor should identify their process for returns, exchanges, and provide more information about local or account representative.	5 points
9	<b>Extent to Which the Vendor Agrees to Our Standard Form of Agreement Embedded Herein as Appendix A.</b> By signing the Agreement, you assent to the Terms and Conditions of Fort Bend ISD (10 pts.)	10 points
10	The impact on the ability of the district to comply with laws and rules relating to historically underutilized businesses.	0 points
	<b>TOTAL</b>	<b>100 points</b>