

Solicitation No.:	RFP 16-092CC
Description:	<p>Digital Radios, Related Items and Services:</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval for the procurement of digital radios, related items and services, and authorization for the Superintendent to negotiate and execute the agreements.</p> <p><u>Summary</u></p> <p>This purchase request is for 250 digital radios for school buses and 20 handheld radios for the Transportation Department staff. The purchase of the digital radios will enable the district to phase out remaining analog radios as mandated by the FCC in 2007. The FCC has been reducing and not renewing licenses for analog users since 2008, and will ultimately eliminate the analog signal use as early as 2018.</p> <p>There will be two vendors selected to fill the order to ensure quick delivery, installation, and service. Bearcom Operating, LLC will be servicing Lake Olympia Transportation (LOT). LOT will be receiving 120 digital bus radios. The 20 hand held radios for Transportation Department staff will be purchased from Bearcom. The 5205 Limited Partnership dba Houston Communications, Inc. will be servicing Hodges Bend Transportation facility (HBT). HBT will be receiving 130 digital bus radios.</p> <p>The cost for these services for 2016-17 will not exceed \$200,000, which includes equipment, plus contingencies for additional services on an as needed basis. The proposed funding sources for this purchase is the 2007 Bond Program Contingency.</p>
Requested By:	Steven Bassett, Chief Financial Officer Oscar Perez, Chief Operations Officer
Vendors:	Bearcom Operating, LLC 5205 Limited Partnership dba Houston Communications, Inc.
Budget Sources:	2007 Bond Fund Contingency
Amount:	\$200,000
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	2
Number of vendors contacted by FBISD Notification System:	2016
Number of vendors downloaded the solicitation:	89
Number of responses received:	3

Number of “no bid” responses received:	0
Length of commitment:	Annual contract with four (4) renewal options
Last solicitation date:	N/A
Supporting documents:	Tabulation and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Evaluation Criteria

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Digital Radios, Related Items and Services - Buses

January 17, 2017

	Purchase Price (20 pts max)	Reputation of vendor and vendor's goods and services (5 pts max)	Quality of Vendor's goods and services (15 pts max)	Extent to which goods and services meet the districts needs (20 pts max)	Vendor's past relationship with FBISD or other similarly sized districts or other government entities (5 pts max)	Long-Term cost to the district to acquire the vendor's goods or services (15 pts max)	Whether the firm's principal place of business is in the State of Texas, or alternatively, whether the firm employs at least 500 people in this state (5 pts max)	Insurance (5 pts max)	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A (10 pts max)	Proposer's Total Score (100 pts max)	Proposer's Ranking
Bearcom Operating, LLC	20	5	13	19	4	13	5	5	10	94	1
5205 Limited Partnership dba Houston Communications, Inc.	18	5	13	18	4	12	5	5	10	90	2
Northwest Communications, Inc.	19	5	11	19	4	10	5	5	10	88	3

RFP 16-092CC Digital Radio Equipment, Related Items and Services Rubric

Evaluation criteria: Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District’s needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	Purchase price Offer a fair reasonable price for items to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.	20 points
2	Reputation of the Vendor and of the Vendor’s goods or services Vendor should have a solid reputation with other ISD’s, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (References will be contacted via e-mail with a deadline. If no response is received by the deadline, there will be points deducted in this section.)	5 points
3	Quality of the Vendor’s goods or services Vendor’s products should be new and be of the highest quality with an option to substitute for a company branded item of equivalent quality.	15 points
4	Extent to which the goods or services meet the district’s needs Timely Installations	20 points
5	Vendor’s past relationship with the district	5 points
6	Long-term cost to the district to acquire the Vendor’s goods or services Warranty, setup fee; maintenance or other fees	15 points
7	Vendor’s Principal place of business is in the state of Texas, or employs 500 people in this state.	5 points
8	Insurance requirements: A copy of the Certificate of Liability Insurance should be in your proposal.	5 points
9	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By Signing the Agreement , you assent to the Terms and Conditions of Fort Bend ISD (10 pts.)	10 points
	TOTAL	100 points