

BOT Meeting:	March 25, 2019
Solicitation No.:	RFP 18-085ES
References:	Board Policy EHDE (Local) Scalable Systems District of Innovation
Description:	<p>Broadcast System</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval for the purchase of an in-District broadcast system from Data Projections, in an amount not to exceed \$1,882,835 over a five-year period, and authorization for the Superintendent to negotiate and execute the agreement and subsequent renewals through 2024. Expenditures for equipment, installation and first year maintenance occur in year one, and annual maintenance contracts renew annually in years two through five.</p> <p><u>Summary</u></p> <p>On August 15, 2018, Fort Bend ISD released RFP 18-085ES soliciting proposals to establish a contract for the purchase of the following items:</p> <ul style="list-style-type: none"> • Full broadcast room provisioning for elementary, middle and high schools as well as ancillary buildings, • Software and storage for creating, editing, publishing and managing stored video content, • Deployment services for all software and hardware, and • Multi-layered training for: <ul style="list-style-type: none"> ○ Software, ○ Equipment use, and ○ Ongoing technical and training support: webinars, user-friendly knowledge base, update webinars, new user introductions, etc. <p>Proposals from six vendors were submitted. Members of the Teaching and Learning, Purchasing, Child Nutrition, Fort Bend ISD Police, Community Relations and Information Technology Departments, as well as elementary and secondary Broadcast Teachers and Librarians, reviewed the proposals. Broadcast system vendors were identified in the RFP scoring process using a rubric to identify service contractors with the greatest capacity to provide for live streaming, morning announcements, video on demand, digital signage, and emergency notifications. The three highest scoring vendors were invited to demonstrate their product for the committee and a larger sampling of stakeholders. The scoring from these demos and the price of hardware, software, and services were taken into account when choosing the final vendor to partner with on this project.</p>

Background

Expenditures in 2017-18 were \$22,513. There are no expenditures to report for 2018-19. Expenditures will not exceed \$1,882,835 through 2024. The table below reflects how this amount is budgeted.

Total Year 1		Total Year 2-5	
Equipment, Installation, and Year 1 Maintenance	\$1,340,694	Annual Maintenance	\$370,975
10% Contingency	\$134,069	10% Contingency	\$37,097
Total Bond 2018	\$1,474,763	Total General Fund	\$408,072 (\$102,018 x 4 yrs.)
Total Five Year Cost \$1,882,835			

Requested By: Long Pham, Chief Information Officer
Diana Sayavedra, Chief Academic Officer
Steven Bassett, Chief Financial Officer

Vendor: Data Projections

Budget Sources: Bond 2018, General Fund

Amount: Not to Exceed \$1,882,835

Other Supporting Information

Sole Source:	No
Number of vendors contacted by Purchasing:	3
Number of vendors contacted by FBISD Notification System:	2799
Number of vendors downloaded the solicitation:	97
Number of responses received:	6
Number of "no bid" responses received:	1
Length of commitment:	Through 2024
Last solicitation date:	N/A
Supporting documents:	Evaluation Summary and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Tabulation Summary
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Vendor	Purchase Price (25 pts. Max)	Reputation of Vendor and Vendor's Goods and Services (5 pts. Max)	Quality of Vendors Goods and Services (20 pts. Max)	Extent to Which the Goods and Services Meet the Needs of the District (25 pts. Max)	Vendors Past Relationship with the District or Districts of Similar Size (5 pts. Max)	Cost to the District to Acquire the Vendors Goods and Services (5 pts. Max)	Standard Form of Agreement (10 pts. Max)	Insurance Requirements (5 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Data Projections	25	4	18	22	5	4	10	5	93	1
i2i Technologies	22	5	18	22	2	5	10	5	89	2
Noslar	11	2	7	6	14	1	10	5	55	3

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Evaluation criteria: Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	<p>Purchase Price Offer a fair reasonable price for items or services to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.</p>	25 points
2	<p>Reputation of the Vendor and of the Vendor's Goods or Services Vendor should have a solid reputation with other ISD's, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (References will be contacted via e-mail with a deadline. If no response is received by the deadline, there will be points deducted in this section.)</p>	5 points
3	<p>Quality of the Vendor's Goods or Services</p> <ul style="list-style-type: none"> • Service capabilities • Demonstrated competence: experience, etc. • Qualifications: education, certification, licenses, etc. 	20 points
4	<p>Extent to Which the Goods or Services Meet the District's Needs</p>	25 points
5	<p>Vendor's Past Relationship with the District or Districts of Similar Size</p>	5 points
6	<p>Long-Term Cost to the District to Acquire the Vendor's Goods or Services Warranty, setup fee; maintenance or other fees</p>	5 points
7	<p>Extent to Which the Vendor Agrees to our Standard Form of Agreement embedded herein as Appendix A. By Signing the Agreement, you assent to the Terms and Conditions of Fort Bend ISD (10 pts.)</p>	10 points
8	<p>Insurance Requirements A copy of the Certificate of Liability Insurance should be in your proposal.</p>	5 points
	<p>TOTAL</p>	100 points