

BOT Meeting:	November 12, 2018
Solicitation No.:	RFP 19-012AR
References:	Board Policy CLB (Local) District Goal: Scalable Systems
Description:	<p>Pest Control Management Services</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval for the purchase of pest control management services and related items, in the amount of \$2,000,000 over a five-year period, and authorization for the Superintendent to negotiate and execute the contracts and subsequent renewals through November 2023.</p> <p><u>Summary</u></p> <p>On August 23, 2018, the District issued RFP19-012AR to request proposals for integrated pest control management services throughout the District. Four vendors submitted proposals and participated in the bidding process. Submissions were evaluated by members of the Facilities Department using a rubric. After evaluating the submitted proposals, the District is recommending a single vendor award. This contract will allow for a five-year integrated pest control management service for schools, athletic facilities and administrative buildings throughout the District. The procurement of these items is essential to maintaining State of Texas mandated pest control management compliance.</p> <p><u>Background</u></p> <p>Expenditures in 2017-18 were \$189,072 for pest control management services. Expenditures will not exceed \$2,000,000 through November 2023 and funding is included in the budget.</p>
Requested By:	Oscar Perez, Chief Operations Officer Steven Bassett, Chief Financial Officer
Vendor:	Pest Management, Inc.
Budget Sources:	General Fund
Amount:	Not to Exceed - \$2,000,000 through 2023
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	2
Number of vendors contacted by FBISD Notification System:	2599
Number of vendors downloaded the solicitation:	177
Number of responses received:	4
Number of "no bid" responses received:	0
Length of commitment:	Through November 2023
Last solicitation date:	March 1, 2013
Supporting documents:	Evaluation Summary and Criteria

Disclosure under Board Policy CH, CV, or DBD (Local):	None
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Evaluation Summary

RFP19-012AR

Integrated Pest Management Services and Related Items

September 26, 2018

Vendor	Purchase Price (25 pts max)	Reputation of Vendor and Vendor's Goods and Services (15 pts max)	Quality of Vendor's Goods and Services (15 pts max)	Extent to Which Goods and Services Meet the District's Needs (20 pts max)	Vendor's Past Relationship With the District (5 points)	Long-Term Cost to the District to Acquire the Vendor's Goods or Services (5 points)	Insurance Requirements (5 pts max)	Extent to Which the Vendor Agrees to our Standard Form of Agreement Embedded Herein as Appendix A (10 pts max)	Proposer's Total Score (100 pts max)	Proposer's Ranking
Pest Management	22	15	15	19	5	5	5	10	96	1
Orkin Commerical Services	23	15	14	19	4	3	5	10	92	2
Massey Service, Inc.	25	15	12	16	3	3	5	10	89	3
Preventive Pest Control	21	15	10	16	1	2	5	10	80	4

EVALUATION CRITERIA
PEST CONTROL MANAGEMENT AND RELATED ITEMS RFP19-012AR
INTEGRATED PEST CONTROL MANAGEMENT SERVICES

EVALUATION CRITERIA:

Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	Purchase Price Offer a fair reasonable price for items or services to be procured by Fort Bend ISD.	25 points
2	Reputation of the Vendor and of the Vendor's Goods or Services Vendor should have a solid reputation with other ISD's, Government or Collegiate entities that show a high level of customer service, a high level of quality of goods or services. (References will be contacted via email with a deadline. If no response is received by the deadline, there will be points deducted in this section.)	15 points
3	Quality of the Vendor's Goods or Services Services will be expected to meet schedules and operate with minimal disruption in accordance with the outlined specifications.	15 points
4	Extent to Which the Goods or Services Meet the District's Needs Fort Bend ISD will require that the selected vendor offer specified services to all Fort Bend ISD locations. Vendor must provide statement of experience and qualifications detailing: chemical and non-chemical pest suppression, work on school or other educational facilities, and working at multiple facilities simultaneously. Vendors must meet these expectations to be considered for recommendation.	20 points
5	Vendor's Past Relationship With the District	5 points
6	Long-Term Cost to the District to Acquire the Vendor's Goods or Services Warranty, setup fee; maintenance or other fees	5 points
7	Extent to Which the Vendor Agrees to our Standard Form of Agreement Embedded Herein as Appendix A. By Signing the Agreement , you assent to the Terms and Conditions of Fort Bend ISD.	10 points
8	Insurance Requirements: Vendor meets insurance requirements and included a copy of the Certificate of Insurance in their proposal.	5 points
	TOTAL	100 points

RFP 19-012AR Integrated Pest Management Services

EVALUATION CRITERIA: Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District’s needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	Purchase price Offer a fair reasonable price for items or services to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.	25 points
2	Reputation of the vendor and of the vendor’s goods or services Vendor should have a solid reputation with other ISD’s, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (References will be contacted via email with a deadline. If no response is received by the deadline, there will be points deducted in this section.)	15 points
3	Quality of the vendor’s goods or services Services will be expected to meet schedules and operate with minimal disruption in accordance with the outlined specifications.	15 points
4	Extent to which the goods or services meet the district’s needs Fort Bend ISD will require that the selected vendor: Offer specified services to all Fort Bend ISD locations Provide statement of experience and qualifications detailing: chemical and non-chemical pest suppression, work on school or other educational facilities, and working at multiple facilities simultaneously. Quality of response to the criteria notes. Vendors must meet these expectations to be considered for recommendation.	20 points
5	Vendor’s past relationship with the district.	5 points
6	Long-term cost to the district to acquire the Vendor’s goods or services Warranty, setup fee; maintenance or other fees	5 points
7	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By Signing the Agreement , you assent to the Terms and Conditions of Fort Bend ISD (10 pts.)	10 points
8	Insurance requirements: Vendor meets insurance requirements and included a copy of the Certificate of Insurance in their proposal.	5 points
9	The impact on the ability of the District to comply with laws and rules relating to historically underutilized businesses;	N/A
10	Vendor’s Principal place of business is in the state of Texas, or employs 500 people in this state (this is optional but cannot be done using federal funds).	N/A
	TOTAL	100 points