

BOT Meeting:	<b>February 18, 2019</b>
Solicitation No.:	<b>Sole Source</b>
References:	<b>Board Policy District Goal 3</b>
Description:	<p><b>Industry Certifications and Supporting Practice Materials:</b></p> <p><b><u>Recommendation</u></b></p> <p>The Administration is seeking Board approval for the continued purchase of materials necessary to deliver training and administer industry certification exams to students in Career and Technical Education (CTE) courses. Purchases will be through multiple vendors for all CTE programs in an amount not to exceed \$2,500,000 over a five-year period. Administration also seeks authorization for the Superintendent to negotiate and execute the agreements and subsequent renewals through 2024.</p> <p><b><u>Summary</u></b></p> <p>In Career and Technical Education (CTE), the curriculum is aligned to industry standards and students are given the opportunity to earn industry certifications. With access to appropriate training materials, students gain the knowledge necessary to prepare them for successful completion of industry certifications. This provides them with a competitive advantage in post-secondary education and employment.</p> <p>On September 26, 2018, Fort Bend ISD issued RFP 19-020LJ soliciting proposals for industry certifications and supporting practice materials. The RFP process produced three responses, and left a tremendous number of certifications uncovered. The Purchasing office reached out to surrounding Districts to gain insight as to how their RFP process fared for the same category and found they had similar results. With this information, Administration and the District's legal team deem this procurement category non-competitive, whereby vendors can be contracted as sole source.</p> <p>This purchase supports each of the 15 CTE program areas and aligns with state accountability standards. Districts receive accountability points based on what certifications students earn through their CTE coursework. Without access to these resources, campuses and the District miss out on the opportunity to earn credit for what students are achieving through their CTE classroom instruction. By accessing these resources, students will develop knowledge and skills that not only meet, but also exceed, the state standards.</p> <p><b><u>Background:</u></b></p> <p>In 2017-18, \$300,000 was budgeted for CTE certifications. This category has not been addressed by procurement in the past; therefore, we cannot provide the exact amount spent historically.</p>

	We have now set up tracking for CTE certifications in order to provide spending trends in the future. Expenditures will not exceed \$2,500,000 through 2024.
Requested By:	Diana Sayavedra, Chief Academic Officer Steven Bassett, Chief Financial Officer
Vendor:	Multiple as determined by certifications offered
Budget Sources:	General Fund
Amount:	\$2,500,000 over a five-year period through 2024
Other Supporting Information	
Sole Source:	Yes
Number of vendors contacted by Purchasing:	8
Number of vendors contacted by FBISD Notification System:	6554
Number of vendors downloaded the solicitation:	110
Number of responses received:	3
Number of "no bid" responses received:	0
Length of commitment:	Through 2024
Last solicitation date:	N/A
Supporting documents:	N/A
Disclosure under Board Policy CH, CV, or DBD (Local):	None