

BOT Meeting:	February 18, 2019																														
Solicitation No.:	RFP 19-030ES																														
References:	Board Policy EHDE (Local) District Goal 1																														
Description:	<p>Online Course Content Provider - Edgenuity</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval for the continued purchase of online course content from Edgenuity, in an amount not to exceed \$2,038,950 over a five-year period, and authorization for the Superintendent to negotiate and execute the agreement and subsequent renewals through 2024.</p> <p><u>Summary</u></p> <p>To support all students in reaching their full potential, Fort Bend ISD offers traditional and innovative opportunities for students to engage in learning. One innovative learning option for students is through the O-LAB (Online Learning and Beyond) Program for high school students.</p> <p>This program offers students the option of earning original credit or recovering course credit via online coursework. Legal policy EHDE affords students the option to utilize online coursework through three external course providers - The Texas Virtual School Network, The University of Texas, and Texas Tech University. These programs offer fee-based courses. In the 2014-15 school year, Fort Bend ISD organized the O-LAB program to offer district-managed, free or reduced-fee online courses to students who need options beyond traditional summer school to complete graduation requirements and to serve students who choose to accelerate their learning.</p> <p>In June 2014, the Board approved Edgenuity as the District's content provider for locally managed online courses. Content in the Edgenuity platform includes online courses for grades 6-12; full online, customizable courses that are TEKS-aligned for grades 9-12; assessment modules for ACT, PSAT, SAT, TSI, and STAAR. That contract is currently in its last year and is set to expire on June 20, 2019. The component of Fort Bend ISD's O-LAB Program that utilizes District-provided online course content for course credit has provided innovative and non-traditional support for hundreds of students since its inception as represented by the following data:</p> <table border="1"> <thead> <tr> <th>School Year</th> <th>Total Credit Recovery Semesters</th> <th>Total Original Credit Semesters</th> <th>Total Semester Completions</th> </tr> </thead> <tbody> <tr> <td>2014-15</td> <td>1,254</td> <td>793</td> <td>2,047</td> </tr> <tr> <td>2015-16</td> <td>2,206</td> <td>1,463</td> <td>3,669</td> </tr> <tr> <td>2016-17</td> <td>2,463</td> <td>2,016</td> <td>4,479</td> </tr> <tr> <td>2017-18</td> <td>3,052</td> <td>3,235</td> <td>6,287</td> </tr> <tr> <td>Fall 2018</td> <td>1,185</td> <td>943</td> <td>2,128</td> </tr> <tr> <td>Total</td> <td>10,160</td> <td>8,450</td> <td>18,610</td> </tr> </tbody> </table>			School Year	Total Credit Recovery Semesters	Total Original Credit Semesters	Total Semester Completions	2014-15	1,254	793	2,047	2015-16	2,206	1,463	3,669	2016-17	2,463	2,016	4,479	2017-18	3,052	3,235	6,287	Fall 2018	1,185	943	2,128	Total	10,160	8,450	18,610
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	<p>On October 15, 2018, Fort Bend ISD released RFP 19-030ES requesting a solution that provides a web based, data driven, comprehensive state-compliant system, which will provide online course content to help students stay on cohort, accelerate, and provide courses for which we do not currently have teachers.</p> <p>The selection of Edgenuity through RFP 19-030ES will allow the District to continue on the path of innovating course instruction through blended and fully online options for Fort Bend ISD students. Proposals were reviewed and scored by a team that included several O-LAB teachers and department members from Teaching and Learning, Transformational Learning, Special Education, Assessment, and Information Technology. Each proposal was scored using a standardized rubric.</p> <p><u>Background</u></p> <p>The expenditures in 2017-18 were \$378,370. Expenditures year to date in 2018-19 are \$375,000. Expenditures will not exceed \$2,038,950, which represents an annual cost of \$354,600 over the five-year period plus a 15 percent contingency. Funding is available through the Instructional Materials Allotment.</p>
Requested By:	Diana Sayavedra, Chief Academic Officer Stephanie Williams, Executive Director, Teaching & Learning Steven Bassett, Chief Financial Officer
Vendor:	Edgenuity
Budget Sources:	Instructional Materials Allotment
Amount:	Not to Exceed \$2,038,950 through 2024
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	4
Number of vendors contacted by FBISD Notification System:	1934
Number of vendors downloaded the solicitation:	148
Number of responses received:	11
Number of "no bid" responses received:	1
Length of commitment:	Through 2024
Last solicitation date:	N/A
Supporting documents:	Evaluation Summary and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Tabulation Summary
RFP 19-030ES
Online Course Provider
February 18, 2019

Vendor	Purchase Price (25 pts. Max)	Reputation of Vendor and Vendor's Goods and Services (10 pts. Max)	Quality of Vendors Goods and Services (15 pts. Max)	Extent to Which the Goods and Services Meet the Needs of the District (20 pts. Max)	The Firm's Ability to Successfully Implement on a Scheduled Timeline to Meet the Needs of Fort Bend ISD (10 pts. Max)	Vendors Past Relationship With the District (5 pts. Max)	Long Term Cost to the District (5 pts. Max)	Ability to Service District with Staff and Insurance (5 pts. Max)	Standard Form of Agreement (5 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Edgenuity	18	10	14	18	9	5	4	5	3	85	1
Edmentum	18	9	9	12	6	3	4	5	5	71	3
Apex Learning	25	9	11	13	6	4	5	5	5	84	2
Ascend Math	12	10	4	7	4	1	16	5	10	67	4
Accelerate Education	7	7	6	8	4	1	1	5	10	49	5
Comprehend	5	0	4	9	4	1	1	5	5	33	6

RFP 19-030ES
Online Course Provider

Evaluation criteria: Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	Purchase Price Offer a fair reasonable price for items to be procured by Fort Bend ISD.	25 points
2	Reputation of the Vendor and of the Vendor's Goods or Services Proposer should have a solid reputation with other ISD's, Government or Collegiate entities that shows a high level of customer service and a high level of quality of good or services. References will be contacted via e-mail	10 points
3	Quality of the Vendor's Goods or Services Vendor's products should be new and be of the highest quality with an option to substitute.	15 points
4	Extent to Which the Goods or Services Meet the District's Needs or Specifications	20 points
5	The Firm's Ability to Successfully Implement on a Scheduled Timeline to Meet the Needs of Fort Bend ISD	10 points
6	Vendor's Past Relationship with the District	5 points
7	The Long-Term Cost to the District to Acquire the Vendor's Goods or Services	5 points
8	Ability to Service Our Accounts With Proper Staff and Insurance Each vendor should identify their process for returns, exchanges, and provide more information about local or account representative.	5 points
9	Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By signing the Agreement, you assent to the Terms and Conditions of Fort Bend ISD	5 points
	TOTAL	100 points