

BOT Meeting:	<b>February 18, 2019</b>
Solicitation No.:	<b>RFP 19-038ES</b>
References:	<b>Board Policy EHDE (Local) District Goal 3</b>
Description:	<p><b>CTE Technology and Materials</b></p> <p><b><u>Recommendation</u></b></p> <p>The Administration is seeking Board approval for the continued purchase of technology resources for the Career and Technical Education program from multiple vendors in an amount not to exceed \$2,500,000 over a five-year period, and authorization for the Superintendent to negotiate and execute the agreements and subsequent renewals through 2024.</p> <p><b><u>Summary</u></b></p> <p>Instructional resources support implementation of the Texas Essential Knowledge and Skills (TEKS), strategies, activities, and assessments that comprise the District curriculum. To support all students in reaching their full potential, Fort Bend ISD offers 15 different program areas as part of the CTE program. To meet expectations of the TEKS and provide students with access to real world learning experiences, instructional materials are utilized to assist students and teachers in the learning process.</p> <p>On October 25, 2018, Fort Bend ISD issued RFP 19-038ES soliciting vendor proposals for technology resources for Career and Technical Education courses such as points of sale systems, arts and audio visual production equipment, health care industry equipment and simulations, oil and gas simulations, maritime simulations and hospitality and tourism reservation equipment. In the past, CTE has used vendors that were available on various other bids to fulfill orders. The CTE Director elected to initiate a bid soliciting CTE specific materials to better meet the department's needs. The materials list includes items appropriate for the fifteen program areas offered through CTE.</p> <p><b><u>Background</u></b></p> <p>In 2017-18, \$400,000 was budgeted for CTE technology resources. Because various bids were used to fulfill orders in the past, Purchasing did not track CTE specific expenditures and cannot provide the exact amount spent historically. Now that the District has processed a bid specific to CTE, we can better track the spending trends moving forward. Due to the expansion of our CTE programs, staff is requesting additional funding, and expenditures will not exceed \$2,500,000 through 2024. This equates to \$500,000 per year.</p>
Requested By:	Diana Sayavedra, Chief Academic Officer Steven Bassett, Chief Financial Officer

Vendors:	Apex Learning, Career Safe Online, CEV Multimedia, Data Projections, General Wireless, Kaduceus Holdings, Pitsco Education, Rescue Simulation Products, The Splicer Lease, Zspace
Budget Sources:	General Fund, Special Revenue Funds, and Bond Funds
Amount:	Not to Exceed \$2,500,000 through 2024
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	1878
Number of vendors contacted by FBISD Notification System:	3038
Number of vendors downloaded the solicitation:	300
Number of responses received:	11
Number of "no bid" responses received:	1
Length of commitment:	Through 2024
Last solicitation date:	N/A
Supporting documents:	Evaluation Summary and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

**Tabulation Summary**  
**RFP 19-038ES**  
**CTE TECHNOLOGY AND MATERIALS**  
**February 18, 2019**

Vendor	Purchase Price (25 pts. Max)	Reputation of Vendor and Vendor's Goods and Services (5 pts. Max)	Quality of Vendors Goods and Services (20 pts. Max)	Extent to Which the Goods and Services Meet the Needs of the District (20 pts. Max)	Vendors Past Relationship with the District (10 pts. Max)	Long Term Cost to the District (5 pts. Max)	Ability to Service District with Staff and Insurance (5 pts. Max)	Standard Form of Agreement (10 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Apex Learning	25	5	18	18	10	5	5	10	96	1
Data Projections	25	5	18	19	10	5	5	10	96	2
CEV Multimedia	25	4	18	19	9	5	5	10	95	3
Career Safe Online	25	4	17	17	9	5	5	10	92	4
Zspace	25	5	16	17	7	5	5	10	90	5
Pitsco Education	25	5	14	17	8	5	5	10	88	6
Rescue Simulation Products	25	5	15	15	5	5	5	10	84	7
The Splicer Lease	25	4	14	16	5	5	5	10	83	8
Kaduceus Holdings	25	4	9	14	8	5	5	10	81	9
General Wireless	25	4	9	13	9	5	5	0	70	10
Project Education	25	4	5	9	5	5	5	10	68	11

*\*The scores for the vendors are based on the items they can provide; in most cases it is identified that none could provide all items the District plans to purchase.*

**RFP 19-038ES**  
**CTE Technology and Materials**

**Evaluation criteria:** Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District's needs such as per section, groups, or all.

	<b>Evaluation Criteria</b>	<b>Point System</b>
1	<b>Purchase Price</b> Offer a fair reasonable price for items to be procured by Fort Bend ISD.	25 points
2	<b>Reputation of the Vendor and of the Vendor's Goods or Services</b> Proposer should have a solid reputation with other ISD's, Government or Collegiate entities that shows a high level of customer service and a high level of quality of good or services. References will be contacted via e-mail	5 points
3	<b>Quality of the Vendor's Goods or Services</b> Vendor's products should be new and be of the highest quality with an option to substitute.	20 points
4	<b>Extent to Which the Goods or Services Meet the District's Needs or Specifications</b>	20 points
5	<b>Vendor's Past Relationship With the District</b>	10 points
6	<b>The Long-Term Cost to the District to Acquire the Vendor's Goods or Services</b>	5 points
7	<b>Ability to Service our Accounts With Proper Staff and Insurance Requirements</b> Each vendor should identify their process for returns, exchanges, and provide more information about local or account representative.	5 points
8	Extent to Which the Vendor Agrees to Our Standard Form of Agreement Embedded Herein as Appendix A. By Signing the Agreement, You Assent to the Terms and Conditions of Fort Bend ISD	10 points
	<b>TOTAL</b>	<b>100 points</b>