

BOT Meeting:	August 12, 2019
Solicitation No.:	RFP 19-074AB
References:	Board Policy District Goal 1
Description:	<p>Books, eBooks, Audio Visual Media, and Related Items:</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval for the purchase of campus library books, classroom books, textbooks, and materials and associated services for the District from the vendors listed below in an amount not to exceed \$8,000,000 annually over five years, and authorization for the Superintendent to negotiate and execute the agreements and subsequent renewals through 2024.</p> <p><u>Summary</u></p> <p>To support all students in reaching their full potential, FBISD offers a robust Pre K–12 curriculum that includes access to books and other media within the classroom and in campus libraries through print and digital formats. These instructional materials will support the implementation of the Texas Essential Knowledge and Skills (TEKS) by providing access to state-adopted and locally-identified primary and supplemental resources.</p> <p>This proposal requested bids from authors, vendors, and publishers for:</p> <ul style="list-style-type: none"> • Library materials in print and electronic format • eBooks and other digital media • Classroom hardback and softcover books • Online licenses for library books and classroom books • Levelled readers • Dictionary reference books • Professional resources for teachers and other staff members • State-adopted print and digital textbooks and materials • Locally-adopted print and digital textbooks and materials <p>Cataloging and processing services were requested and are offered by vendors providing collections for school libraries. These products and services support the opening of new campuses as well as maintenance and growth of existing library collections. Maintaining a multiple vendor award list supports currently adopted materials, and it provides flexibility of options for future adoption cycles including Proclamations 2020 through 2024.</p> <p>Proposals were reviewed and scored by a team from departments in Teaching and Learning including the Library Media Services/Instructional Resources team, Literacy team, Multilingual Services, and the STEM team,. Each proposal was scored using a standardized rubric. The evaluation team will recommend all vendors who scored 60 points and above be awarded. The expenditure amount is \$8,000,000 annually</p>

	<p>over a five-year period. Materials on the list include items appropriate for classroom and library use by students as well as professional use by teachers and other district employees.</p> <p><u>Background</u></p> <p>Expenditures in 2017-18 were \$3,475,852.17 and 2016-2017 \$4,525,523.940. Expenditures year-to-date in 2018-19 are \$1,976,077.65. Expenditures will not exceed \$8,000,000 annually over a five year period and is included in the budget. Funding is included in district, department and campus annual budgets. Instructional Materials Allotment (IMA) funding and grant appropriations may also provide financial support for purchase of these materials..</p>
Requested By:	<p>Diana Sayavedra, Chief Academic Officer Stephanie Williams, Executive Director of Teaching & Learning</p>
Vendors:	<p>ABDO Accelerate Learning Barnes & Noble Bedford, Freeman & Worthing Publishing Bound to Stay Bound Capstone Carnegie Learning dba EMC Publishing Cavendish Square CBM, LLC dba Cherry Lake Pub dba Sleeping Bear Press Cengage Learning CEV Multimedia Cheng & Tsui Company Children's Plus Inc Delaney Educational Enterprises DLB Books EBSCO Industries Garrett Book Company GL Group dba Booksource Greenwood Publisng dba Heinemann Gumdrop Books Houghton Mifflin Harcourt InfoBase Holdings, Inc. Keystone Books & Media Lakeshore Learning Materials Lektro Inc dba Escue Associates Lerner Mackin Math Teachers Press McGraw Hill Mentoring Minds MT Library Services Inc dba Junior Library Guild No Tear Learning Inc, dba Learning without Tears OverDrive Inc Pearson Perfection learing Corp</p>

	PermaBound Pioneer Valley Books Prufrock Press Inc QEP Books Rally Education Rosen Publishing Rourke Education Saddleback Scholastic Sebco Books Social Studies School Services Studies Weekly Textbook Warehouse VBK Inc, dba Blue Willow Bookshop Vista Higher Learning World Book WW Norton & Co Zane Bloser Inc.
Budget Sources:	General Funds, Title Funds ,Campus Activity Funds, IMA Funds
Amount:	Not to Exceed - \$8,000,000 annually over a five year period
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	29
Number of vendors contacted by FBISD Notification System:	1862
Number of vendors downloaded the solicitation:	262
Number of responses received:	72
Number of “no bid” responses received:	1
Length of commitment:	September 2024
Last solicitation date:	March 27, 2014
Supporting documents:	Evaluation Summary and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Vendors	Purchase Price (20 pts. Max)	Reputation of the vendor (5 pts. Max)	Quality of the vendors goods or services. (30 pts. Max)	Extent to which the goods or services meet the districts needs. (25 pts. Max)	Vendor's past relationship with the district (5 pts. Max)	Long Term Cost to the District (5 pts. Max)	Extent to which the vendor agrees to our Standard Form of Agreement (5 pts Max)	Insurance Requirement (5 pts Max)	Total Score
ABDO	8.00	1.50	26.50	22.50	5.00	2.00	5.00	5.00	75.50
Accelerate Learning	4.00	3.30	29.50	24.50	5.00	1.00	5.00	5.00	77.30
Barnes & Noble	4.00	1.60	27.50	21.50	5.00	1.00	1.00	5.00	66.60
Bedford, Freeman & Worthing Publishing	4.00	3.30	28.00	23.50	5.00	1.00	1.00	5.00	70.80
Bound to Stay Bound	8.00	5.00	30.00	25.00	5.00	2.00	5.00	5.00	85.00
Capstone	8.00	1.70	27.00	23.50	5.00	2.00	5.00	5.00	77.20
Carnegie Learning dba EMC Publishing	4.00	0.00	26.00	20.50	4.00	1.00	5.00	5.00	65.50
Cavendish Square	4.00	1.70	27.00	20.00	5.00	1.00	5.00	5.00	68.70
CBM, LLC dba Cherry Lake Pub dba Sleeping Bear Press	8.00	0.00	23.50	20.50	4.00	2.00	1.00	5.00	64.00
Cengage Learning	8.00	3.00	24.00	22.50	4.00	2.00	5.00	5.00	73.50
CEV Multimedia	4.00	3.30	27.50	22.50	5.00	1.00	5.00	5.00	73.30
Cheng & Tsui Company	4.00	2.90	24.00	20.00	4.00	1.00	5.00	5.00	65.90
Children's Plus Inc	4.00	5.00	24.50	22.00	4.50	1.00	5.00	5.00	71.00
Delaney Educational Enterprises	4.00	0.00	21.00	19.50	4.50	1.00	5.00	5.00	60.00
DLB Books	4.00	3.30	22.50	19.50	4.50	1.00	5.00	5.00	64.80
EBSCO Industries	8.00	3.00	20.00	19.00	5.00	2.00	1.00	5.00	63.00
Garrett Book Company	8.00	2.70	24.50	20.50	4.00	2.00	5.00	5.00	71.70
GL Group dba Booksource	4.00	3.30	24.00	21.50	4.50	1.00	1.00	5.00	64.30
Greenwood Publisng dba Heinemann	4.00	1.70	26.50	22.00	4.00	1.00	5.00	5.00	69.20
Gumdrop Books	4.00	2.60	24.00	20.00	5.00	1.00	5.00	5.00	66.60
Houghton Mifflin Harcourt	4.00	1.70	29.00	24.00	5.00	1.00	5.00	5.00	74.70
InfoBase Holdings, Inc.	4.00	3.30	24.00	21.50	3.50	1.00	5.00	5.00	67.30
Keystone Books & Media	4.00	3.40	24.50	18.50	3.00	1.00	5.00	5.00	64.40
Lakeshore Learning Materials	4.00	3.30	26.00	21.50	5.00	1.00	5.00	5.00	70.80
Lektro Inc dba Escue Associates	4.00	3.30	26.00	22.50	4.50	1.00	5.00	5.00	71.30
Lerner	8.00	3.00	25.50	18.50	3.00	2.00	5.00	5.00	70.00
Mackin	4.00	4.80	28.00	22.50	5.00	1.00	5.00	5.00	75.30
Math Teachers Press	4.00	4.80	20.50	16.00	4.00	1.00	5.00	5.00	60.30
McGraw Hill	4.00	3.10	29.50	24.50	5.00	1.00	1.00	5.00	73.10
Mentoring Minds	4.00	1.60	23.50	21.00	5.00	1.00	1.00	5.00	62.10
MT Library Services Inc dba Junior Library Guild	4.00	3.00	29.00	24.00	5.00	1.00	5.00	5.00	76.00
No Tear Learning Inc, dba Learning without Tears	4.00	5.00	23.50	21.00	5.00	1.00	5.00	5.00	69.50
OverDrive Inc	4.00	3.30	27.00	23.00	4.00	1.00	5.00	5.00	72.30
Pearson	4.00	0.00	27.50	24.00	4.00	1.00	1.00	5.00	66.50
Perfection learing Corp	4.00	1.70	24.50	19.00	4.00	1.00	5.00	5.00	64.20
PermaBound	4.00	4.80	28.00	24.00	4.50	1.00	5.00	5.00	76.30
Pioneer Valley Books	4.00	3.20	25.00	14.00	4.00	1.00	5.00	5.00	61.20
Prufrock Press Inc	4.00	1.70	30.00	25.00	5.00	1.00	5.00	5.00	76.70
QEP Books	4.00	5.00	23.00	19.00	4.50	1.00	5.00	5.00	66.50
Rally Education	4.00	2.90	22.50	17.50	4.50	1.00	5.00	5.00	62.40
Rosen Publishing	4.00	1.70	26.00	21.50	4.00	1.00	5.00	5.00	68.20
Rourke Education	8.00	4.70	19.50	19.00	3.50	2.00	5.00	5.00	66.70
Saddleback	4.00	5.00	22.50	21.50	4.50	1.00	5.00	5.00	68.50
Scholastic	4.00	1.70	25.00	20.00	5.00	1.00	5.00	5.00	66.70
Sebco Books	4.00	5.00	28.00	22.00	4.50	1.00	5.00	5.00	74.50
Social Studies School Services	4.00	3.30	29.00	24.50	5.00	1.00	5.00	5.00	76.80
Studies Weekly	4.00	3.20	22.50	19.50	4.50	1.00	5.00	5.00	64.70
Textbook Warehouse	8.00	4.70	25.00	19.50	4.00	2.00	5.00	5.00	73.20

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VBK Inc, dba Blue Willow Bookshop	4.00	3.30	24.00	19.50	4.50	1.00	5.00	5.00	66.30
Vista Higher Learning	4.00	1.40	28.50	23.50	5.00	1.00	5.00	5.00	73.40
World Book	4.00	4.90	30.00	25.00	5.00	1.00	1.00	5.00	75.90
WW Norton & Co	4.00	5.00	27.00	22.00	5.00	1.00	5.00	5.00	74.00
Zane Bloser Inc.	4.00	2.70	27.50	22.50	5.00	1.00	5.00	5.00	72.70
Not Awarded									
Carlise Life Products	4.00	3.20	7.00	7.00	1.00	1.00	1.00	5.00	29.20
Conn Education dba Classroom Library Co	8.00	1.70	18.50	17.00	2.00	2.00	1.00	5.00	55.20
Findaway World LLC	4.00	2.90	19.50	17.00	3.50	1.00	1.00	5.00	53.90
Jade Distribution	4.00	0.00	13.00	11.00	3.00	1.00	1.00	5.00	38.00
KAMICO Instructional Media Inc	4.00	4.80	19.00	14.00	5.00	1.00	5.00	5.00	57.80
Lectorum	4.00	3.10	22.00	1.00	4.50	1.00	5.00	5.00	45.60
Lincoln Library Press	4.00	5.00	18.00	16.50	1.00	1.00	1.00	5.00	51.50
Magazine Subscription Services	8.00	2.80	11.00	9.00	2.50	2.00	5.00	5.00	45.30
Melior-Delaware, Inc dba Today's Class	4.00	3.20	19.00	17.50	3.00	1.00	5.00	5.00	57.70
Preswick House	4.00	0.00	23.00	21.00	4.50	1.00	1.00	5.00	59.50
Rainbow Book Company	4.00	1.60	19.00	14.00	5.00	1.00	5.00	5.00	54.60
Reading Reading Books	4.00	5.00	15.00	10.00	4.00	1.00	1.00	5.00	45.00
Sundance NewBridge Publishing	4.00	1.70	22.50	17.00	3.50	1.00	5.00	5.00	59.70
Superior Text	4.00	4.60	13.00	13.00	2.50	1.00	5.00	5.00	48.10
Teacher Discovery	4.00	0.00	22.50	18.50	3.50	1.00	1.00	5.00	55.50
The Child's World	8.00	0.80	22.00	16.50	3.00	2.00	1.00	5.00	58.30
VIS Enterprises	4.00	3.30	18.00	14.00	5.00	1.00	1.00	5.00	51.30
Woodburn Press	4.00	1.70	9.00	9.50	3.50	1.00	1.00	5.00	34.70
Disqualified									
Plank Road Publishing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00