

BOT Meeting:	August 12, 2019
Solicitation No.:	RFP 19-092MC
References:	Board Policy District Goal 4
Description:	<p>Mental Health Services</p> <p><u>Recommendation</u></p> <p>The Administration is seeking Board approval of the purchase of mental health services in an amount not to exceed \$10,380,000 over a five-year period, and authorization for the Superintendent to negotiate and execute the contracts through August 2024.</p> <p><u>Summary</u></p> <p>On May 15, 2019, the District issued RFP 19-092MC to identify qualified and experienced vendors to provide school based mental health treatment and therapeutic services.</p> <p>The initial funding for this program is from the Office of the Governor, Criminal Justice Division, under the Victims of Crime Act of 1984 (VOCA). Final determination of grant status is expected in August or September. Pending grant approval, Fort Bend ISD seeks to fund at least eight school-based mental health centers at campuses within the Hightower, Marshall, and Willowridge High School feeder patterns.</p> <p>School Mental Health Centers, designed to support students with Tier 3 mental health needs, will be supervised by the Fort Bend ISD Department of Behavior Health and Wellness. A team comprised of staff from the Special Education, Counseling, Behavioral Health, and Curriculum Departments reviewed and scored the proposals submitted using a standard rubric.</p> <p>The initial grant funds will assist in establishing the eight School Mental Health Center sites that provide services at no charge to victims of crime. Pending additional funds, the District may utilize mental health providers to provide support to students and families in need throughout the District.</p> <p>Should Fort Bend ISD not be awarded the VOCA grant, we will proceed with a reduced pilot to support students with Tier 3 mental health needs for the 2019-20 school year through the Rebuild Texas Grant. In the meantime, we continue to submit Federal and State grant applications to secure funding for mental health contract services.</p> <p>Finally, to support growing mental health needs, the administration is poised to strategically launch the five recently Board-approved mental health counselors along with the existing mental health counselor funded through the Harvey Homeless Grant. We are also pursuing a partnership with Communities in Schools to secure three additional mental health clinicians for the Willowridge and Marshall feeder patterns.</p>

	<p><u>Background</u></p> <p>School-based mental health centers have been implemented in other districts with good success. The school-based approach allows a full-time mental health therapist whose primary focus is to identify students affected by trauma and provide trauma-focused mental health services within the school day, Due to the newness, there is no historical expenditure information available.</p> <p>Expenditures will not exceed \$10,380,000 over a five-year period. This amount represents approximately \$1,730,000 annually, where \$1,440,000 is from the grant pending approval, and a \$290,000 District-in-kind match which is encumbered through five mental health counselors to begin August 2019 with a 20 percent contingency to cover growth and expansion.</p>
Requested By:	Diana Sayavedra, Chief Academic Officer Bryan Guinn, Executive Director of Finance
Vendors:	Vida Clinic, Clearhope Counseling & Wellness Center, Invo Healthcare Associates, ProCare Therapy
Budget Sources:	General Fund, Federal Funds
Amount:	Not to exceed \$10,380,000 through August 2024
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	2
Number of vendors contacted by FBISD Notification System:	3730
Number of vendors downloaded the solicitation:	148
Number of responses received:	12
Number of "no bid" responses received:	0
Length of commitment:	Through August 2024
Last solicitation date:	N/A
Supporting documents:	Evaluation Summary and Rubric
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Evaluation Summary
RFP 19-092MC
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VENDOR	Purchase Price (20 pts max)	Reputation of the Vendor and the Vendor's Goods and Services (5 pts max)	Quality of the Vendor's Goods or Services (30 pts max)	Extent to Which the Goods or Services Meet the District's Needs (25 pts max)	Vendor's Past Relationship with the District or Similar Sized District (5 pts max)	Long-Term Cost to the District to Acquire the Vendor's Goods or Services (5 pts max)	Agreement to Fort Bend ISD Terms and Conditions (5 pts max)	Insurance Requirements (5 pts max)	Total Score (100 pts. Max)	Proposer's Ranking
Vida Clinic	12	5	29	24	5	3	5	5	88	1
Invo Healthcare Associates	12	4	24	21	4	3	5	3	75	2
Clearhope Counseling & Wellness Center	9	5	24	21	4	2	5	5	75	3
ProCare Therapy	13	4	19	15	3	3	5	5	67	4
Zeitgeist	20	1	13	10	1	5	5	5	60	5
Providential Counseling	9	4	13	11	3	2	5	5	52	6
Therapeutic Outreach	10	4	14	11	3	3	5	3	52	7
Therapia Staffing	12	3	11	8	2	3	5	5	49	8
Therapy Travelers	11	0	12	10	2	3	5	5	48	9
TX Best Health & Behavioral Consulting	9	3	11	9	1	2	5	5	45	10
VRJ & Associates	7	0	12	9	1	2	5	5	41	11
The Foundation Builders	6	0	11	8	1	2	5	5	37	12

RFP 19-092MC Mental Health Services

EVALUATION CRITERIA: Proposal shall be evaluated using the evaluation criteria listed below. Fort Bend ISD reserves the right to award contract as best meets the District’s needs such as per section, groups, or all.

	Evaluation Criteria	Point System
1	<p>Purchase Price</p> <p>Offer a fair reasonable price for items or services to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.</p>	20 points
2	<p>Reputation of the Vendor and of the Vendor’s Goods or Services</p> <p>Vendor should have a solid reputation with other ISD’s, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (References will be contacted via email with a deadline. If no response is received by the deadline, there will be points deducted in this section.)</p>	5 points
3	<p>Quality of the Vendor’s Goods or Services</p> <ul style="list-style-type: none"> • Service capabilities • Demonstrated competence: experience, etc. • Qualifications: education, certification, licenses, etc. 	30 points
4	<p>Extent to Which the Goods or Services Meet the District’s Needs</p>	25 points
5	<p>Vendor’s Past Relationship With the District.</p>	5 points
6	<p>Long-Term Cost to the District to Acquire the Vendor’s Goods or Services</p> <p>Warranty, setup fee; maintenance or other fees</p>	5 points
7	<p>Extent to Which the Vendor Agrees to Our Standard Form of Agreement Embedded Herein as Appendix A.</p> <p>By Signing the Agreement, you assent to the Terms and Conditions of Fort Bend ISD</p>	5 points
8	<p>Insurance Requirements:</p> <p>Vendor meets insurance requirements and included a copy of the Certificate of Insurance in their proposal.</p>	5 points
	<p>TOTAL</p>	100 points