

November 18, 2019

Subject: Award of RFP #20-043, Out of School Time Enrichment and Related Items

I am pleased to notify you that the Board of Trustees has awarded a contract to the companies listed on the attached document for Out of School Time Enrichment and Related Items.

We appreciate the time and effort involved in your submission and thank you for your continued interest in doing business with Fort Bend ISD.

If you have any questions, please contact our office at (281) 634-1803.

Best Regards,



Jamel Barnes
Assistant Director-Materials Management
Fort Bend ISD | Purchasing Department

enc. Board Agenda Document

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| BOT Meeting: | November 18, 2019 |
| Solicitation No.: | 20-043JB |
| References: | Board Policy District Goal 4 |
| Description: | <p>After School Enrichment and Related Items (Supplement)</p> <p><u>Recommendation</u></p> <p>Consideration and possible approval of the continued purchase of after school enrichment services and related items from multiple vendors, and authorization for the Superintendent to negotiate and execute the agreements through 2024. This recommendation is to add the recommended vendors as a supplement to RFP 19-027JB approved by the Board on April 15, 2019.</p> <p><u>Summary</u></p> <p>On August 20, 2019, Fort Bend ISD issued RFP 20-043JB, soliciting proposals for after school enrichment services and related items for students in Pre-K through 8th grade as part of the Extended Learning Department's after-school program. In the past, Extended Learning would contact vendors individually to seek a partnership for these services. The RFP process has allowed Extended Learning to evaluate each vendor's curriculum, their after school programs and services, the educational level of the personnel, staff-to-participant ratios, and a breakdown of all costs.</p> <p>This item does not involve any financial cost to the District, yet generates revenue by offering classes and camps through the Extended Learning Department after school programs. Parents enroll their children in the class or camp offered through the Extended Learning program and pay tuition for such. The Extended Learning Department retains a percentage of the class tuition and remits the remaining amount to the vendors in exchange for their enrichment program services. Program areas provided include arts, crafts, culture, culinary, dance, music, chess, foreign language, sports and fitness, STEM/coding, and personal development.</p> <p><u>Background</u></p> <p>After school enrichment classes for students in Kindergarten through 5th grade started in Fall 2015 at one campus. Since then, participation has increased each year and the program has expanded to 21 campuses and now includes services for students in grades 6 through 8. Parent tuition fees pay for classes. Thus far, the Extended Learning Department has retained over \$340,000 from the tuition related to these programs.</p> |
| Requested By: | Kelly Keegan, Director of Extended Learning Bryan Guinn, Chief Financial Officer |
| Vendor: | Soccer Shots Houston |

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| | Girls' Empowerment Network Brown's Gymnastics ALGO BOT Stem Education Challenge Island IDEA Lab Kids Daniels Educational Consulting |
| Budget Sources: | Enterprise Fund |
| Amount: | None - Fee based |
| Other Supporting Information | |
| Sole Source: | No |
| Number of vendors contacted by Purchasing: | 25 |
| Number of vendors contacted by FBISD Notification System: | 3961 |
| Number of vendors downloaded the solicitation: | 316 |
| Number of responses received: | 14 |
| Number of "no bid" responses received: | 0 |
| Length of commitment: | Through April 2024 |
| Last solicitation date: | December 21, 2018 |
| Supporting documents: | Evaluation Summary and Criteria |
| Disclosure under Board Policy CH, CV, or DBD (Local): | None |