

BOT Meeting:	February 24, 2020
Solicitation No.:	RFP 20-047KB
References:	Board Policy District Goal 1
Description:	<p>Fall Sports Apparel, Equipment, and Related Items (Catalog)</p> <p><u>Recommendation</u></p> <p>Consideration and possible approval of the purchase of fall sports apparel, equipment, and related items from multiple vendors in an amount not to exceed \$2,625,000 over a five-year period, and authorization for the Superintendent to negotiate and execute the agreements and subsequent renewals through February 2025.</p> <p><u>Summary</u></p> <p>On October 1, 2019, Fort Bend ISD issued RFP 20-047KB soliciting proposals for fall sports apparel, equipment, and related items (catalog). This RFP requested catalog pricing, as well as a discount off related items for athletic apparel and equipment used in Football, Basketball, Volleyball, and Cross Country. Commonly purchased items are practice and game uniforms, protective equipment (football helmets, shoulder pads, kneepads, football girdles, etc.) cross-country flat running shoes, and UIL approved basketballs, volleyballs, etc. Staff recommends a multiple vendor award for needed growth and replacement at secondary campuses.</p> <p><u>Background</u></p> <p>Expenditures for 2018-19 were \$476,793. Expenditures will not exceed \$2,625,000 through 2025 and funding is included in the budget.</p>
Requested By:	Bryan Guinn, Chief Financial Officer Joe Rodriguez, Chief of Schools
Vendors:	Barcelona Sporting Goods BSN Sports, LLC Cardinal's Sport Center Concourse Team Express, LLC Gilman Gear Korney Board Aids, Inc. Kranos Corporation dba Schutt Sports Lisco Sports, LLC Promaxima Manufacturing Riddell Sports Imports, Inc.
Budget Sources:	General Funds Activity Funds
Amount:	Not to exceed \$2,625,000 through February 2025
Other Supporting Information	
Sole Source:	No

Number of vendors contacted by Purchasing:	6
Number of vendors contacted by FBISD Notification System:	949
Number of vendors downloaded the solicitation:	211
Number of responses received:	18
Number of "no bid" responses received:	4
Length of commitment:	Through February 2025
Last solicitation date:	February 16, 2015
Supporting documents:	Evaluation Summary and Criteria
Disclosure under Board Policy CH, CV, or DBD (Local):	None

Evaluation Summary

RFP 20-047KB

Fall Sports Apparel, Equipment, and Related Items (Catalog)

	Purchase Price (20 pts. Max)	Reputation of Vendor and Vendor's Goods and Services (5 pts. Max)	Quality of Vendors Goods and Services (25 pts. Max)	Extent to Which the Goods and Services Meet the Needs of the District (25 pts. Max)	Vendors Past Relationship with the District (5 pts. Max)	Long Term Cost to the District (5 pts. Max)	Extent to which the Vendor Agrees to the Standard Form of Agreement (10 pts. Max)	Insurance Requirements (5 pts. Max)	Proposer's Total Score (100 pts. Max)	Proposer's Ranking
Promaxima Manufacturing	8.00	4.30	25.00	25.00	5.00	5.00	10.00	5.00	87.30	1
Riddell	8.00	1.00	25.00	25.00	4.83	5.00	10.00	5.00	83.83	2
Concourse Team Express, LLC	8.00	1.10	25.00	25.00	4.50	5.00	10.00	5.00	83.60	3
Kranos Corporation dba Schutt Sports	8.00	3.30	24.00	24.00	4.00	5.00	10.00	5.00	83.30	4
Cardinal's Sport Center	8.00	1.00	24.50	24.17	4.33	5.00	10.00	5.00	82.00	5
Gilman Gear	4.00	3.00	25.00	25.00	4.83	5.00	10.00	5.00	81.83	6
Barcelona Sporting Goods	2.00	5.00	25.00	25.00	4.50	5.00	10.00	5.00	81.50	7
BSN Sports, LLC	4.00	4.40	24.17	24.17	4.33	5.00	10.00	5.00	81.07	8
Sports Imports, Inc.	2.00	1.70	25.00	25.00	4.83	5.00	10.00	5.00	78.53	9
Korney Board Aids, Inc.	2.00	1.70	25.00	25.00	4.83	5.00	10.00	5.00	78.53	9
Lisco Sports, LLC	2.00	2.40	21.67	21.67	2.67	5.00	10.00	5.00	70.41	10
Knockout Sportswear	4.00	5.00	6.50	6.50	1.33	5.00	10.00	5.00	43.33	11
Healy Awards, Inc.	8.00	1.70	5.17	5.17	1.67	5.00	10.00	5.00	41.71	12
Pyramid School Products	8.00	3.00	4.67	4.67	1.33	5.00	10.00	5.00	41.67	13
Alert Services, Inc.	4.00	3.30	6.33	6.33	1.67	5.00	10.00	5.00	41.63	14
S & S Worldwide	4.00	1.00	6.67	6.67	1.50	5.00	10.00	5.00	39.84	15
Sports Endeavors, Inc.	8.00	1.30	3.83	3.83	1.33	5.00	10.00	5.00	38.29	16
Flaghouse, Inc.	4.00	1.00	4.67	4.67	1.33	5.00	10.00	5.00	35.67	17

RFP 20-047KB Fall Sports Apparel, Equipment, and Related Items (Catalog)

	Evaluation Criteria	Point System
1	<p>Purchase Price</p> <p>Offer a fair reasonable price for items or services to be procured by Fort Bend ISD. Pricing will be calculated using the Price Delivery Sheet in this document.</p>	20 points
2	<p>Reputation of the Vendor and of the Vendor's Goods or Services</p> <p>Vendor should have a solid reputation with other ISD's, Government or Collegiate entities that show a high level of customer service, a high level of quality of good or services. (References will be contacted via email with a deadline. If no response is received by the deadline, there will be points deducted in this section.)</p>	5 points
3	<p>Quality of the Vendor's Goods or Services</p> <ul style="list-style-type: none"> • Service capabilities • Demonstrated competence: Experience, etc. • Qualifications: Education, certification, licenses, etc. 	25 points
4	<p>Extent to Which the Goods or Services Meet the District's Needs</p>	25 points
5	<p>Vendor's Past Relationship With the District</p>	5 points
6	<p>Long-Term Cost to the District to Acquire the Vendor's Goods or Services</p> <p>Warranty, setup fee; maintenance or other fees</p>	5 points
7	<p>Extent to which the vendor agrees to our Standard Form of Agreement embedded herein as Appendix A. By Signing the Agreement, you assent to the Terms and Conditions of Fort Bend ISD</p>	10 points
8	<p>Insurance Requirements</p> <p>Vendor meets insurance requirements and included a copy of the Certificate of Insurance in their proposal.</p>	5 points
	<p>TOTAL</p>	100 points