

<b>BOT Meeting:</b>	<b>January 21, 2020</b>
<b>Solicitation No.:</b>	<b>RFP 20-006LJ</b>
<b>References:</b>	<b>District Goal Scalable Systems</b>
<b>Description:</b>	<p><b>Data Center Co-Location Services</b></p> <p><b><u>Recommendation</u></b></p> <p>Consideration and possible approval of the continued purchase of Data Center Co-Location Services for an amount not to exceed \$390,000 over a five-year period and authorization for the Superintendent to negotiate and execute the agreements through 2025.</p> <p><b><u>Summary</u></b></p> <p>On October 29, 2019, Fort Bend ISD issued RFP 20-006LJ soliciting proposals for Data Center Co-Location Services. The agreement currently in place is ending and the vendor is no longer able to provide services at the existing facility. Through the RFP process, District representatives vetted and selected Skybox Data Centers as the new service provider for data center co-location.</p> <p>A co-location data center is a physical facility that offers space with the proper power, cooling, and security to host a business' computing, data storage, telephony and network hardware. A purpose-built co-location data center provides hardened architecture with sufficient generator power and cooling systems.</p> <p>As Fort Bend ISD moves toward a more digital environment, there is more reliance upon and a greater need for a stable data center environment. A backup data center, such as a co-location data center, will provide the necessary disaster recovery and business continuity measures. The backup data center will provide:</p> <ul style="list-style-type: none"> <li>• Data backup and archiving of systems and nodes</li> <li>• Maintaining redundancy and backup of key hardware infrastructure resources such as servers, networking devices and internet connectivity</li> </ul> <p><b><u>Background</u></b></p> <p>Expenditures in 2018-19 were \$10,510. Expenditures in 2019-20 are \$4,550. Expenditures will not exceed \$390,000 through 2025 and funding is included in the annual operational budget. This provides the District with a direct lease, not a sub-lease, and allows for three racks plus the cost of any additional fiber cross connects and smart hand services that may be needed.</p> <p>The contract includes the option for two five-year renewals. The Information Technology Department will seek Board approval for the two</p>

	five-year renewal options when they come due, after the completion of renewal pricing negotiations.
Requested By:	Long Pham, Chief Operations Officer Bryan Guinn, Chief Financial Officer
Vendor:	SkyBox Data Centers
Budget Sources:	General Fund
Amount:	Not to Exceed \$390,000 through 2025
Other Supporting Information	
Sole Source:	No
Number of vendors contacted by Purchasing:	447
Number of vendors contacted by FBISD Notification System:	1953
Number of vendors downloaded the solicitation:	269
Number of responses received:	7
Number of "no bid" responses received:	None
Length of commitment:	Five year term through 2025, with two 5-year renewal options
Last solicitation date:	10/10/2015
Supporting documents:	Evaluation Summary and Criteria
Disclosure under Board Policy CH, CV, or DBD (Local):	None