



Business and  
Finance  
Purchasing

July 16, 2020

**Subject: Award of RFP 20-069AB**

I am pleased to notify you that the Board of Trustees has awarded a contract to the companies listed on the attached document for **Special Education De-escalation and Restraint Training**.

We appreciate the time and effort involved in your submission and thank you for your continued interest in doing business with Fort Bend ISD.

If you have any questions, please contact our office at (281) 634-1802.

Best Regards,

Brenda Essenburg  
Director of Materials Management and Enterprise

enc. Board Agenda Document

<b>BOT Meeting:</b>	<b>June 15, 2020</b>
<b>Solicitation No.:</b>	<b>RFP 20-069AB</b>
<b>References:</b>	<b>District Goal 5</b>
<b>Description:</b>	<p><b>Special Education De-Escalation and Restraint Training</b></p> <p><b><u>Recommendation</u></b></p> <p>Consideration and possible approval of the purchase of a new comprehensive training program that offers an integrated approach to preventing, de-escalating, and if necessary, safely intervening with a student, from Crisis Prevention Institute, Inc., and The Mandt System, Inc., in an amount not to exceed \$1,185,000 over a five-year period, and authorization for the Superintendent to negotiate and execute the agreements through June 2025.</p> <p><b><u>Summary</u></b></p> <p>On December 16, 2019, Fort Bend ISD issued RFP 20-069AB soliciting proposals for the restraint training program in accordance with the provision of the Texas Education Code (TEC), §37.0021 (Use of Confinement, Restraint, Seclusion, and Time-Out). Fort Bend ISD is committed to the safety and security of all of our students within the District. In prior years, approximately 1,700 special education teachers and para-professionals who served in specialized programs, were required to receive the training annually. Due to the changes and a focus on preventative measures, the District estimates 3,300 employees will need de-escalation and restraint training certification annually. To account for the increase in the number of employees requiring training, along with a need to pursue online training options for at least a portion of the training, an RFP was warranted. The recommended vendors will better meet the needs of the staff and students in Fort Bend ISD.</p> <p><b><u>Background</u></b></p> <p>Expenditures in 2018-19 were \$49,572 and expenditures for 2019-20 are \$35,782. Expenditures will not exceed \$1,185,000 through 2025, which includes a contingency for unseen needs and future growth. Funding is included in the budget.</p>
<b>Requested By:</b>	Beth Martinez, Chief Academic Officer Bryan Guinn, Chief Financial Officer
<b>Vendors:</b>	Crisis Prevention Institute, Inc. The Mandt System, Inc.
<b>Budget Sources:</b>	General Fund Federal Funds
<b>Amount:</b>	Not to Exceed - \$1,185,000 through June 2025
<b>Other Supporting Information</b>	
<b>Sole Source:</b>	No
<b>Number of vendors contacted by Purchasing:</b>	15

Number of vendors contacted by FBISD Notification System:	3977
Number of vendors downloaded the solicitation:	56
Number of responses received:	3
Number of "no bid" responses received:	0
Length of commitment:	Through June 2025
Last solicitation date:	N/A
Supporting documents:	Evaluation Summary and Criteria
Disclosure under Board Policy CH, CV, or DBD (Local):	None

**Evaluation Summary**

**RFP 20-069AB Special Education De-Escalation and Restraint Training**

<b>Vendor</b>	<b>Purchase Price. Offer fair &amp; reasonable price for items or services procured by FBISD (20 pts. max)</b>	<b>Reputation of the Vendor and of the Vendor's Goods or Services. Experience: Use &amp; success of product(s) and/or services in school districts or similar entities (5 pts. max)</b>	<b>Quality of the Vendor's Goods or Services. Relevant experience with school curriculum/content knowledge as it pertains to bid specifications (30 pts. Max)</b>	<b>Extent to Which the Goods or Services Meet the District's Priorities as Specified in Bid Requirements (30 pts. Max)</b>	<b>Vendor's Past Relationship With the District or District of similar size (5 pts. Max)</b>	<b>Extent to Which Vendor Agrees to our Standard Form of Agreement, By Signing the Agreement. (10 pts. Max)</b>	<b>Insurance Requirements: A Copy of the Certificate of Liability included in proposal (PASS/FAIL)</b>	<b>Proposer's Total Score (100 pts. Max)</b>
The Mandt System	17.82	2.00	25.50	27.25	3.00	10.00	PASS	85.57
Crisis Prevention Intervention	8.55	3.00	27.25	26.75	5.00	10.00	PASS	80.55
QBS, Inc.	20.00	1.00	18.25	23.75	3.20	1.00	PASS	67.20