

July 16, 2020

Subject: Award of RFP 20-089AB

I am pleased to notify you that the Board of Trustees has awarded a contract to the companies listed on the attached document for **OEM Kitchen Equipment Parts, Preventative Maintenance, Repairs and Related Items**.

We appreciate the time and effort involved in your submission and thank you for your continued interest in doing business with Fort Bend ISD.

If you have any questions, please contact our office at (281) 634-1802.

Best Regards,

Brenda Essenburg

Brenda Essenburg
Director of Materials Management and Enterprise

enc. Board Agenda Document

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| BOT Meeting: | July 20, 2020 |
| Solicitation No.: | RFP 20-089AB |
| References: | Scalable Systems |
| Description: | <p>OEM Kitchen Equipment Parts, Preventative Maintenance, Repairs and Related Items</p> <p><u>Recommendation</u></p> <p>Consideration and possible approval of the continued purchase of OEM kitchen equipment parts, preventative maintenance, repairs and related items from multiple vendors in an amount not to exceed \$3,080,000 over a four-year period, and authorization for the Superintendent to negotiate and execute the agreements through July 2024. This item is for a four-year term due to the Texas Department of Agriculture procurement regulations limiting child nutrition contracts to a maximum term of four years.</p> <p><u>Summary</u></p> <p>On February 17, 2020, Fort Bend ISD issued RFP 20-089AB soliciting proposals for OEM kitchen equipment parts, preventative maintenance, repairs and related items for the Child Nutrition Department, Facilities Department, and Career and Technical Education (CTE) Department. Original equipment manufacturer is a term used when one company makes a part or subsystem that is used in another company's end product. This is a specification that we require as opposed to after-market parts. This RFP requested a discount from manufacturers' published list prices for parts and hourly rates for labor. A multiple vendor award is recommended, which allows the Facilities, Child Nutrition, and CTE Departments to fulfill parts and maintenance needs efficiently to support campus and department requirements.</p> <p>Additionally, we will utilize cooperative contract #19/039JT-08, Parts, Repairs and Maintenance, and #18/047TJ-04, Chemical Products and Services, with Choice Partners to include vendors offering parts and services not awarded through the RFP process (primarily for dishwasher parts, repair, maintenance, and related items). These cooperative contracts have three additional renewals through July 31, 2023. Should the renewal with the Choice Partners not occur, Administration will return to the Board before expiration of the contract with a request to utilize the new cooperative agreement, an alternative cooperative agreement, or another procurement method.</p> <p><u>Background</u></p> <p>Expenditures in 2018-19 were \$674,375. Expenditures year-to-date in 2019-20 are \$530,721. Expenditures will not exceed \$3,080,000 through 2024 and funding is included in the departmental budgets. This amount includes coverage for each department plus a 10% contingency.</p> |

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| Requested By: | Bryan Guinn, Chief Financial Officer |
| Vendors: | 1 st Choice Restaurant Equipment and Supply, Inc. – Choice Partners America Mechanical Services of Houston, LLC dba AMS of Houston, LLC Armstrong Repair Center, Inc. Atex Restaurant Supply, Inc. Blast Masters, Inc. C&C Commercial Refrigeration, LLC Coker Service of Houston, Inc. EcoLab Food Safety – Choice Partners Cooperative Vendor Greenwich, Inc. dba Commercial Kitchen Parts and Service Coolers, Inc. Hobart Services – Choice Partners Cooperative Vendor Leland and Marilyn Crocket dba Crocket Services, LLC. Strategic Equipment, LLC. dba ISI Commercial Refrigeration LLC. Johnson Supply & Equipment Corporation Epma Corporation Db a Johnstone Supply Parts Town, LLC dba Heritage Food Service Group, LLC. Texas Industrial Air Services, LLC United Network Link Inc. United Refrigeration Inc. Manuel Rodriguez dba Zero Degree Refrigeration |
| Budget Sources: | General Fund, Child Nutrition Funds |
| Amount: | Not to Exceed - \$3,080,000 through 2024 |
| Other Supporting Information | |
| Sole Source: | No |
| Number of vendors contacted by Purchasing: | 18 |
| Number of vendors contacted by FBISD Notification System: | 3475 |
| Number of vendors downloaded the solicitation: | 117 |
| Number of responses received: | 17 |
| Number of “no bid” responses received: | 0 |
| Length of commitment: | Through 2024 |
| Last solicitation date: | June 30, 2015 |
| Supporting documents: | Evaluation Summary and Criteria |
| Disclosure under Board Policy CH, CV, or DBD (Local): | None |

Evaluation Summary

RFP 20-089AB

OEM Kitchen Equipment Parts, Preventative Maintenance, Repairs, and Related Items

July 20, 2020

| Vendor | Purchase price. Offer fair & reasonable price for items or services procured by FBISD (30 pts. max) | Reputation of the Vendor and of the Vendor's goods or services. Experience: Use & success of product(s) and/or services in school districts or similar entities (5 pts. max) | Quality of the Vendor's goods or services. Relevant experience with school curriculum/content knowledge as it pertains to bid specifications (15 pts. Max) | Extent to which the goods or services meet the district's priorities as specified in bid requirements (25 pts. Max) | Vendor's past relationship with the district or district of similar size (5 pts. Max) | Long-term cost to the district (10 pts. Max) | Extent to which vendor agrees to our Standard Form of Agreement, By signing the Agreement. (10 pts. Max) | Proposer's Total Score (100 pts. Max) |
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| JOHNSTONE SUPPLY | 30.00 | 1.00 | 13.67 | 23.00 | 5.00 | 10.00 | 10.00 | 92.67 |
| UNITED REFRIGERATION | 25.00 | 1.35 | 13.33 | 22.00 | 5.00 | 8.33 | 10.00 | 85.01 |
| JOHNSON SUPPLY | 25.00 | 1.45 | 12.67 | 20.33 | 5.00 | 8.33 | 10.00 | 82.78 |
| COOLERS | 19.16 | 1.95 | 14.00 | 22.67 | 5.00 | 6.39 | 10.00 | 79.17 |
| PARTS TOWN DBA HERITAGE FOOD SERVICE | 20.00 | 1.95 | 14.00 | 22.00 | 4.33 | 6.67 | 10.00 | 78.95 |
| ATEX RESTURANT SUPPLY | 24.07 | 1.75 | 12.33 | 19.67 | 2.33 | 8.02 | 10.00 | 78.17 |
| TEXAS INDUSTRIAL AIR SERVICE | 18.77 | 2.73 | 13.33 | 22.33 | 4.33 | 6.26 | 10.00 | 77.76 |
| C&C COMMERCIAL KITCHEN REFRIGERATION | 22.40 | 1.00 | 12.33 | 20.67 | 3.67 | 7.47 | 10.00 | 77.54 |
| CROCKET SERVICES | 20.33 | 1.00 | 13.67 | 22.33 | 3.00 | 6.78 | 10.00 | 77.11 |
| ISI REFRIGERATION | 16.27 | 2.63 | 14.00 | 23.00 | 5.00 | 5.42 | 10.00 | 76.32 |
| AMS OF HOUSTON | 16.92 | 1.95 | 13.33 | 21.00 | 5.00 | 5.64 | 10.00 | 73.84 |
| ZERO DEGREE REFRIGERATION | 14.91 | 0.00 | 14.00 | 23.00 | 4.67 | 4.97 | 10.00 | 71.55 |
| COKER SERVICE OF HOUSTON | 13.57 | 0.00 | 14.67 | 23.00 | 4.67 | 4.52 | 10.00 | 70.42 |
| UNITED NETWORK LINK | 19.67 | 0.00 | 11.33 | 21.67 | 1.00 | 6.56 | 10.00 | 70.23 |
| BLASTMASTERS | 11.30 | 1.40 | 14.00 | 22.67 | 5.00 | 3.77 | 10.00 | 68.14 |
| COMMERICAL KITCHEN PARTS AND SERVICE | 11.76 | 2.67 | 13.00 | 22.00 | 2.67 | 3.92 | 10.00 | 66.01 |
| ARMSTRONG REPAIR CENTERS INC | 10.00 | 2.67 | 13.67 | 20.00 | 5.00 | 3.33 | 10.00 | 64.66 |